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| 1. | Record Nr.              | UNISALENTO991004361837707536   |
|    | Autore                  | Bartolini, Roberto   |
|    | Titolo                  | Il ciclo della fertilità : terreno, pianta, fertilizzanti / Roberto Bartolini  |
|    | Pubbl/distr/stampa      | Bologna : Edagricole, 1983   |
|    | ISBN                    | 8820624060   |
|    | Descrizione fisica      | VI, 100 p. : ill. ; 20 cm  |
|    | Collana                 | Universale Edagricole ; 134  |
|    | Disciplina              | 631.4  |
|    | Soggetti                | Soil science   |
|    | Lingua di pubblicazione | Italiano   |
|    | Formato                 | Materiale a stampa   |
|    | Livello bibliografico   | Monografia   |
| 2. | Record Nr.              | UNINA9910299366503321  |
|    | Autore                  | Weller Leonardo  |
|    | Titolo                  | Sovereign Debt Crises and Negotiations in Brazil and Mexico, 1888-1914 : Governments versus Bankers // by Leonardo Weller  |
|    | Pubbl/distr/stampa      | Cham : , : Springer International Publishing : , : Imprint : Palgrave Macmillan, , 2018  |
|    | ISBN                    | 9783319736334<br>3319736337  |
|    | Edizione                | [1st ed. 2018.]  |
|    | Descrizione fisica      | 1 online resource (193 pages) : illustrations  |
|    | Disciplina              | 336.340972   |
|    | Soggetti                | Finance, Public<br>Finance<br>History<br>International economic relations<br>Economic history<br>Financial services industry<br>Public Finance<br>Financial History<br>International Economics<br>Economic History<br>Financial Services |

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| Lingua di pubblicazione | Inglese   |
| Formato                 | Materiale a stampa  |
| Livello bibliografico   | Monografia  |
| Nota di bibliografia    | Includes bibliographical references and index.  |
| Sommario/riassunto      | <p>This book analyzes the relative balance of bargaining power between governments and the banks in charge of underwriting their debt during the first financial globalization. Brazil and Mexico, both indebted countries that underwent major changes in reputation and negotiating power as they faced financial crises, provide valuable case studies of government strategies for obtaining the best possible outcomes. Previous literature has focused on bankers' perspectives and emphasized that debtors were submissive during negotiations, but Weller finds that governments' negotiating power varied over time. He presents a new analytical framework that interprets when and why officials were likely to negotiate loans more or less effectively, with newly uncovered primary sources from debtors' and creditors' archives suggesting key causes of variation: fiscal accounts, political stability, and creditors' exposure and reputation. .</p> |