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Nota di contenuto	Front Cover; Private Equity and Venture Capital in Europe: Markets, Techniques, and Deals; Copyright Page; Contents; Foreword; Preface; Acknowledgments; About the Contributor; About the Author; PART 1 GENERAL FRAMEWORK; CHAPTER 1 The Fundamentals of Private Equity and Venture Capital; 1.1 Definition of Private Equity and Venture Capital; 1.2 Main Differences Between Corporate Finance and Entrepreneurial Finance; 1.3 The Map of Equity Investment: An Entrepreneur's Perspective; 1.4 The Map of Equity Investment: An Investor's Perspective; 1.5 The Private Equity Market in Europe CHAPTER 2 Clusters of Investment Within Private Equity2.1 Preliminary Focus on the Different Clusters of Investment; 2.2 The Main Issues of Investment Clusters; 2.3 The Impact of Private Equity Operations;

CHAPTER 3 Theoretical Foundation of Private Equity and Venture Capital; Introduction; 3.1 Theories about Corporation Financing; 3.2 A Review of the Venture Capital (and Private Equity) Cycle; 3.3 Fundraising; 3.4 Investment Management and Monitoring; 3.5 The Exit Phase; CHAPTER 4 Legal Framework in Europe for Equity Investors; Introduction  
4.1 Different Financial Institutions That Invest in Equity: An Introduction to the EU System  
4.2 Banks and Investment Firms: Common Rules and Differences in the EU; 4.3 Closed-end Funds and AMCs: Principles and Rules; 4.4 Reasons for Choosing a Closed-end Fund Rather Than Banks or Investment Firms; 4.5 The Relationship Between Closed-end Funds and AMCs: Economic and Financial Links; 4.6 Usable Vehicles for Private Equity Finance in the EU; CHAPTER 5 Legal Framework in the United States and United Kingdom for Equity Investors; Introduction  
5.1 Why the US and UK Differ from the EU: The Common Law Versus Civil Law System and the Impact of Supervision and Regulation  
5.2 Rules for US Equity Investors; 5.3 Rules for UK Equity Investors; 5.4 Carried Interest and Management Fee Scheme: US and UK Systems; 5.5 Clauses Signed in an LP Agreement; CHAPTER 6 Taxation Framework for Private Equity and Fiscal Impact for Equity Investors; Introduction; 6.1 Fundamental Role of Taxation in Private Equity and Venture Capital; 6.2 Taxation and Equity Investors: Lessons from Theory and Relevant Models  
6.3 Taxation Players: Investment Vehicles, Investors, and Companies Demanding Capital  
6.4 Taxation Features Around the World: A Brief Comparative Analysis; 6.5 Fiscal Framework for Equity Investors and Vehicles: The EU Condition; PART 2 THE PROCESS AND THE MANAGEMENT TO INVEST; CHAPTER 7 The Management of Equity Investment; 7.1 Equity Investment as a Process: Organization and Management; 7.2 The Four Pillars of Equity Investment; 7.3 The Relevance of Expertise and Skills Within the Process; CHAPTER 8 Fundraising; 8.1 Creation of the Business Idea; 8.2 Venture Capital Organizations  
8.3 Selling Job

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### Sommario/riassunto

The distinctive nature of the European pe/vc environment is on display in Stefano Caselli's presentation of its complete conceptual framework, from the volatile (its financial side) to the stable (its legal organization). A Bocconi University professor, Caselli offers a European perspective on market fundamentals, the v.c. cycle, and valuation issues, supporting his observations with recent examples and case studies. Written for investors, his book achieves many "firsts," such as clarifying many aspects of EU and UK financial institutions. Complete with finding aids, keywords, exercises,

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