

1. Record Nr.	UNISALENTO991003506679707536
Autore	Montera, Pierre : de
Titolo	Luigi Gualdo : 1844-1898 : son milieu et ses amitiés milanaises et parisiennes, lettres inedites a François Coppée, pages oubliées / Pierre de Montera
Pubbl/distr/stampa	Roma : Edizioni di storia e letteratura, 1983
Descrizione fisica	XVI, 396 p. ; 24 cm
Collana	Quaderni di cultura francese ; 21
Disciplina	928
Soggetti	Gualdo, Luigi 1844-1898 Biografia Gualdo, Luigi 1844-1898 Biografia
Lingua di pubblicazione	Francese
Formato	Materiale a stampa
Livello bibliografico	Monografia

2. Record Nr.	UNINA9910781348703321
Autore	Clason Susanna Shelton
Titolo	Forensic rhetoric [[electronic resource] ] : the force of closing arguments // Susanna Shelton Clason
Pubbl/distr/stampa	El Paso, Tex., : LFB Scholarly Pub., 2010
ISBN	1-59332-550-9
Descrizione fisica	1 online resource (169 p.)
Collana	Criminal justice : recent scholarship
Disciplina	347.73/75
Soggetti	Summation (Law) - United States Forensic oratory
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references (p. 139-154) and index.
Nota di contenuto	The power of legal rhetoric -- Research design and analytic strategy -- Ethos : a rhetoric of impression -- Logos : the rhetoric of reasoning -- Pathos : a rhetoric of engagement -- Conclusions.
Sommario/riassunto	Clason focuses on the closing argument rhetorical practices of five trial attorneys. She seeks to 1) learn how participants utilized rhetorical strategies in closing argument; 2) better understand how they selected those strategies; and 3) examine why they employed the strategies they did through the central categories of ethos, logos, and pathos. Study participants' awareness and consideration of the classical speaker, audience, and message Aristotelian speech situation as well as the power of persuasion demonstrates the continued influence of rhetoric in courts and rhetorical nature of legal