

1. Record Nr.	UNINA9910454796203321
Autore	Camp Richaard R
Titolo	Strategic interviewing [[electronic resource]] : how to hire good people // Richaard Camp, Mary E. Vielhaber, Jack L. Simonetti
Pubbl/distr/stampa	San Francisco, : Jossey-Bass, c2001
ISBN	1-280-35098-9 9786610350988 0-470-44825-3 0-470-24813-0 0-7879-5989-8
Edizione	[1st ed.]
Descrizione fisica	1 online resource (201 p.)
Collana	University of Michigan Business School management series
Altri autori (Persone)	VielhaberMary E. <1953-> SimonettiJack L
Disciplina	658.3/1124
Soggetti	Employment interviewing Electronic books.
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Strategic Interviewing; Contents; Series Foreword; Preface; 1 The Case for a Strategic Interviewing Approach; 2 Developing Realistic Goals and Managing the Interview Process; 3 Defining Performance Expectations; 4 Developing Job-Related Questions and Answers; 5 Conducting an Effective Interview; 6 Making the Hiring Decision; 7 Getting Strategic Interviewing to Work for You; Appendix A Comments on Assessment 4.1; Appendix B Sample Job Barriers, Requirements, Questions, and Answers for a Sales Position; Notes; The Authors; Index;
Sommario/riassunto	Interviewing is one of the most effective ways to identify and attract employees who will be successful enough to stay. But few managers are adept at the skill. This book helps eliminate expensive errors of judgment by presenting readers with a set of behaviorally based interviewing strategies. Written by the faculty of the prestigious University of Michigan Executive Education Center - and based on one of their most popular courses - its seven-step 'Strategic Interviewing Approach' helps interviewers define the competencies candidates need to possess and make hiring decisions based on accurat

2. Record Nr.	UNISALENTO991002881909707536
Autore	Dougherty, Carol
Titolo	The poetics of colonization : from city to text in archaic Greece / Carol Dougherty
Pubbl/distr/stampa	New York [etc.] : Oxford university press, 1993
Descrizione fisica	X, 209 p. ; 25 cm
Disciplina	880.9321
Soggetti	Colonie greche Letteratura greca - Tema della colonizzazione
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia