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| 1. | Record Nr. | UNIBAS000015916 |
| | Autore | Tripathi, Gaya Charan |
| | Titolo | Religion and society in eastern India : Eschmann memorial lectures / G. C. Tripathi / Hermann Kulke |
| | Pubbl/distr/stampa | Bhubaneswar : <<The>> Eschmann memorial fund, c1994 |
| | Descrizione fisica | VIII, 276 p. , [1] c. di tav. ; 24 cm. |
| | Altri autori (Persone) | Kulke, Hermann |
| | Disciplina | 294.5 |
| | Soggetti | Induismo - Civiltà e cultura - India |
| | Lingua di pubblicazione | Inglese |
| | Formato | Materiale a stampa |
| | Livello bibliografico | Monografia |
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| 2. | Record Nr. | UNISALENTO991000923519707536 |
| | Autore | Casciàro, Giulia Paola |
| | Titolo | Funzioni splines ed applicazioni. Tesi di laurea / laureanda Giulia Paola Casciàro ; relat. Francesco Costabile |
| | Pubbl/distr/stampa | Lecce : Università degli studi. Facoltà di Scienze. Corso di laurea in Matematica, a.a. 1972-73 |
| | Altri autori (Persone) | Costabile, Francesco |
| | Lingua di pubblicazione | Italiano |
| | Formato | Materiale a stampa |
| | Livello bibliografico | Monografia |

3. Record Nr.	UNINA9910811516803321
Autore	Stancampiano Juliana <1978->
Titolo	Radical outcomes : how to create extraordinary teams that get tangible results / / Juliana Stancampiano
Pubbl/distr/stampa	Hoboken, New Jersey : , : Wiley, , 2019
ISBN	1-119-52428-8 1-119-52429-6
Edizione	[1st edition]
Descrizione fisica	1 online resource (210 pages)
Classificazione	BUS041000BUS071000BUS058000
Disciplina	658.4022
Soggetti	Selling Teams in the workplace Leadership BUSINESS & ECONOMICS / Management BUSINESS & ECONOMICS / Leadership BUSINESS & ECONOMICS / Sales & Selling
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Includes index.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Machine generated contents note: Chapter 1: The Why 7 Chapter 2: The Process--Don't Leave Home Without It 26 Chapter 3: Create Your Ensemble 39 Chapter 4: Let Go Of What You Know 57 Envision Chapter 5: It's Business Outcome Time 72 Chapter 6: Putting Divisions Out Of Business 87 Environment Chapter 7: The Experience is Human 104 Architect Chapter 8: Why We Can't Live Without Architecture 120 Chapter 9: Getting The Right Stuff 136 Design Chapter 10: Not Your Average Design 155 Build Chapter 11: Knowing What Is Good Enough 169 Chapter 12: Progress Is All That Matters 185 Activate Chapter 13: Activate Radical Outcomes 201.
Sommario/riassunto	Create simple, engaging, and effective outputs that actually get results Billions of corporate dollars are spent every year on initiatives to help people succeed in their job, but much of it goes to waste. Across industries, people are scrambling to find what they need to grow and improve at work, and executives are left wondering why these initiatives aren't effective. Author Juliana Stancampiano has plumbed the depths of this massive disconnect with her team. With this book,

she bridges the gap. Radical Outcomes is a blueprint for a new way of working. Instead of taking old methods and retrofitting them for new technology, Stancampiano unveils a collaborative, fast, and effective way of working that avoids randomness and organizational drag. The book offers a new way of working—the future of the way people and teams will work together. Find out how to get tangible results through a structured process Cut through noise and information overload to give people what they really need Design the right output for the right outcome Improve and succeed no matter where you are in the organization Find out how to create radical outcomes through high performing teams—and get started today.
