

1.	Record Nr.	UNISALENTO991000285149707536
	Autore	Tocci, Barbara Anna
	Titolo	Variante al modello di Lotka-Volterra : il cannibalismo. Tesi di laurea in modelli matematici per le scienze applicate / laureanda Barbara Anna Tocci ; relat. Giovanni Martina
	Pubbl/distr/stampa	Lecce : Università del Salento. Facoltà di Scienze MM. FF. NN. Corso di laurea triennale in Matematica, a.a. 2007-08
	Descrizione fisica	51 p. ; 29 cm
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	Altri autori (Persone)	Martina, Giovanni
	Lingua di pubblicazione	Italiano
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	Livello bibliografico	Monografia
2.	Record Nr.	UNINA9910826112703321
	Autore	Alvarez Steven J.
	Titolo	Selling war : a critical look at the military's PR machine / / Steven J. Alvarez
	Pubbl/distr/stampa	Lincoln : , : Potomac Books, an imprint of the University of Nebraska Press, , [2016] ©2016
	ISBN	1-61234-819-X 1-61234-817-3
	Descrizione fisica	1 online resource (345 pages)
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	Soggetti	Iraq War, 2003-2011 - Public opinion Iraq War, 2003-2011 - Political aspects - United States Public relations and politics - United States - History - 21st century Communication in politics - United States - History - 21st century Mass media - Political aspects - United States - History - 21st century Information warfare - Iraq - History - 21st century Information warfare - United States - History - 21st century United States Armed Forces Public relations History 21st century

Lingua di pubblicazione	Inglese
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Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references.
Nota di contenuto	Insulation -- The Coalition Provisional Authority Days -- The Iraqi Face -- The Blog of War -- David versus Goliath -- Iraqi Media Team -- Training the Iraqi Ministries -- Arab Media -- Al-Jazeera -- Fallujah -- Public Affairs -- Western Media -- Epilogue.
Sommario/riassunto	<p>"In the spring of 2004, army reservist and public affairs officer Steven J. Alvarez waited to be called up as the U.S. military stormed Baghdad and deposed Saddam Hussein. But soon after President Bush's famous PR stunt in which an aircraft carrier displayed the banner 'Mission Accomplished,' the dynamics of the war shifted. Selling War recounts how the U.S. military lost the information war in Iraq by engaging the wrong audiences--that is, the Western media--by ignoring Iraqi citizens and the wider Arab population, and by paying mere lip service to the directive to 'Put an Iraqi face on everything.' In the absence of effective communication from the U.S. military, the information void was swiftly filled by Al Qaeda and, eventually, ISIS. As a result, efforts to create and maintain a successful, stable country were complicated and eventually frustrated. Alvarez couples his experiences as a public affairs officer in Iraq with extensive research on communication and government relations to expose why communications failed and led to the breakdown on the ground. A revealing glimpse into the inner workings of the military's PR machine, where personnel become stewards of presidential legacies and keepers of flawed policies, Selling War provides a critical review of the outdated communication strategies executed in Iraq. Alvarez's candid account demonstrates how a fundamental lack of understanding about how to wage an information war has led to the conditions we face now: the rise of ISIS and the return of U.S. forces to Iraq"--</p>