

1. Record Nr.	UNISALENTO991000015169707536
Autore	Morin, Jean Baptiste <1582-1656>
Titolo	Quod Deus sit / Jean-Baptiste Morin
Pubbl/distr/stampa	Lecce : Conte, c1996
ISBN	8885979165
Edizione	[Ristampa anastatica dell'ed. Paris 1635 /]
Descrizione fisica	V, 28 p. ; 23 cm
Collana	Aurifodina philosophica ; 4
Altri autori (Persone)	Armogathe, Jean Robert Martinet, Monette
Disciplina	202.4
Soggetti	Fede [e] - Scienze Creazione
Lingua di pubblicazione	Francese Latino
Formato	Materiale a stampa
Livello bibliografico	Monografia

2. Record Nr.	UNINA9910960023803321
Autore	Ostring Pirkko <1960->
Titolo	Profit-focused supplier management : how to identify risks and recognize opportunities / / Pirkko Ostring
Pubbl/distr/stampa	New York, : AMACOM, c2004
ISBN	0-8144-0998-9 0-8144-2755-3
Edizione	[1st ed.]
Descrizione fisica	xviii, 238 p. : ill
Disciplina	658.72
Soggetti	Industrial procurement - Management Purchasing - Management
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Bibliographic Level Mode of Issuance: Monograph
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Intro -- Contents -- Preface -- Introduction -- Acknowledgments -- A Strategy for Analyzing Your Suppliers -- Why Analyze Your Suppliers? -- Choosing Which Suppliers to Analyze -- Components of a Corporate Analysis of Suppliers -- Creating a Corporate Analysis -- Investigating What Is Behind Financial Figures -- Assets Liabilities -- Current assets Contents -- Noncurrent assets Contents -- Current liabilities Contents -- Analyzing Qualitative Factors -- Examples -- Using Analyzing Tools and Useful Templates -- Studying Examples -- For More Information -- Glossary -- Bibliography -- Index.
Sommario/riassunto	"Managing suppliers can contribute enormous savings to a company's bottom line, and few companies have done it better than Nokia. In Profit-Focused Supplier Management , Pirkko #65533;string details for the first time the supplier management program that has helped make Nokia the world leader in mobile communications. Drawing from her experience at Nokia, #65533;string reveals how to understand and maximize relationships with suppliers to help any company minimize risk and improve profitability in any industry. Profit-Focused Supplier Management will motivate top management to uncover more information about their suppliers, enable purchasing managers to select better suppliers, and give business controllers a tool for limiting risks and improving their companies' financial standing. Profit-Focused

Supplier Management is the first book written to address suppliers as ongoing business management opportunities. The book uses factual examples from companies including Intel and Marconi that provide an easy and interesting way to adopt the theoretical frameworks into practical formats. Additionally, fictional cases, based on the author's findings, illustrate the importance of in-depth analyses."
