

1. Record Nr.	UNISA996392114403316
Autore	Sudbury John <1604-1684.>
Titolo	A sermon preach'd before the King, May 9, 1675 [[electronic resource] /] / by John Sudbury .
Pubbl/distr/stampa	London, : Printed by Rob. White for Hen. Mortlock ..., 1675
Descrizione fisica	[2], 31 p
Soggetti	Sermons, English - 17th century
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	"Printed by His Majesties special command" Errata: p. 31. Reproduction of original in Union Theological Seminary Library, New York.
Sommario/riassunto	eebo-0160

2. Record Nr.	UNINA9910960416703321
Autore	Jones V. Rory <1962->
Titolo	The executive guide to boosting cash flow and shareholder value : the profit pool approach / / V. Rory Jones
Pubbl/distr/stampa	Hoboken, N.J., : Wiley, c2008
ISBN	9786611217501 9781281217509 1281217506 9780470262245 0470262249
Edizione	[1st ed.]
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Nota di bibliografia	Includes bibliographical references (p. 249) and index.
Nota di contenuto	The Executive Guide to Boosting Cash Flow and Shareholder Value; Contents; List of Examples; Acknowledgments; About the Author; Introduction; Rapidly Create Lots of Shareholder Value; Who Are You?; The Path We'll Take You On; Part I: The Shortcut to High Performance; Chapter 1: So You Want a High-Performing Business?; Deliver Great Returns and the Rest Will Maximize; Cash Became Emperor; Market Strategy Is the 80: 20 Rule of Cash Flow; Throw Away the Old Playbook!; Chapter 2: Profit Pools; What Makes a Real Profit Pool?; Profit Pools and Business Models; Internal Profit Pools Market Profit Pools Summary; Chapter 3: You Just Can't See Them; Accounting Systems Don't Actually Report a Useful Profitability; Market Profitability Information Is Difficult to Come By; Businesses Aren't Configured to Get and Process Timely Cash-Based Profitability Information; New Markets Are Difficult to Envision; Getting It Done; Part II: Your Guide to Early Results; Chapter 4: Know Your Own ACTUAL PERFORMANCE; Cut through the GAAP and Other Information Obfuscation; Reconstitute the Numbers and See the Internal Profit Pools

Emerge

Now It's Time to Act: Neutralize Your Drains and Boost Your Sources
Got It, What's Next?; Chapter 5: Get a STRATEGIC VIEW of Markets;
What's in a Strategic View?; Estimating Market Profit Pool Values;
Strategic Fit: What It Takes to Play; Synthesizing Your Strategic View;
Your Summarized Strategic View; Example 5.18 Summary Strategic
View; Chapter 6 Define a Path That Exploits REAL OPPORTUNITIES;
Business Value and Making Strategic Choices; Task 1: List and Define
Opportunities; Task 2: Flesh Out and Map Opportunities; Task 3:
Characterize Outcomes; Task 4: Evaluate the Economics
Task 5: Define the Path Forward Task 6: Plan and Execute; Return on
Effort; Part III: Sustaining Value Growth; Chapter 7: Corporate Renewal
and New Business Management; How Is Sustained Value Growth
Achieved?; Why Sustaining High Value Growth Is Such a Challenge; Five
Basic Rules for Sustaining High Value Growth; Possible to Sustain High
Value Growth Performance; Reconfiguring New Business Development
to Deliver Value Growth and Corporate Renewal; In Conclusion...;
Chapter 8: Value-Maximizing the Existing Business; Business
Specialization; Focusing on Your Sources of Value
Extending Your Sources of Value Appendix A: Unwinding, Line Item by
Line Item; Revenue; Expenses; Capital Investments and Charges;
Appendix B: The Monte Carlo Simulation; What Problem Does It Solve?;
What Does It Do?; What Do You Have to Do to Use It?; Appendix C:
Using Real Options; What the Binomial Lattice Does; How the Binomial
Lattice Works; Beyond This Example; Bibliography; Index

Sommario/riassunto

As a business leader, you're constantly looking for ways to maximize shareholder value-as quickly as possible. The Executive Guide to Boosting Cash Flow and Shareholder Value outlines a practical, effective, and innovative framework for achieving this goal, using established management tools to find and exploit high-value Profit Pools. With this book as your guide, you'll quickly discover how to unlock large untapped sources of cash flow, and achieve the mandate that comes with modern business leadership.
