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Nota di contenuto	Contents; Foreword - Sir Edward George; Foreword - David Irwin; About the Contributors; Introduction; 1.1: Strategic Considerations - Making the Right Choice; 1.2: Financial Market and Business Conditions for SMEs; 1.3: Small Business Service (SBS) and SME Finance; 1.4: Finance for Technology based Small Firms (TBSFs); 1.5: Modern Company Law for a Competitive Economy - Final Report from the Company Law Review Steering Group; 2.1: Structured Finance; 2.2: Asset-based Finance; 2.3: Finance for Foreign Trade; 2.4: Legal Issues for Failing Companies and Corporate Rescue; 2.5: A Glossary of Debt 3.1: Trends in Private Equity 3.2: Shaping Up for the Market; 3.3: Raising Venture Capital - A Working Guide for Entrepreneurs; 3.4: Legal Due Diligence Issues; 4.1: Flotation; 4.2: Public Equity Markets; 4.3: Taxation Aspects of Flotation; 4.4 Legal Aspects of a Company Flotation; 4.5: Public-to-Private Transactions are Here to Stay; 5.1: Buying a Business; 5.2: Thinking of Selling Your Business?; 5.3: Valuation; 5.4: Management Buy-outs - A Reality Check; 5.5: Legal Aspects of Management Buy-outs and Acquisitions

5.6: Tax Aspects of the Purchase and Sale of Private Companies or their Businesses 6.1: The Business Plan - Making it Fly; 6.2: Building the Management Team; 6.3: Enterprise Management Incentive (EMI) Schemes; 6.4 HR Issues Arising from Acquisitions; 6.5: Effective Environmental Due Diligence; 7.1: Financial Advisers; 7.2: Legal Advisers; 7.3: Private Equity Sources; 7.4: Stockbrokers and Market-makers; Contributor's Contact Details

Sommario/riassunto

Corporate finance is central to almost every major decision a company takes but, because of its complexity, it is very little understood. This is a practical guide for hard-pressed CEOs and finance directors of the UK's middle market companies.
