Record Nr. UNISA996339130003316 Autore Bishop Sue <1949-> Titolo Develop your assertiveness / / Sue Bishop Pubbl/distr/stampa Philadelphia, Pa., : Kogan Page Ltd., 2013 Philadelphia, Pa.:,: Kogan Page Ltd.,, 2013 **ISBN** 0-7494-6699-5 1-299-16030-1 [3rd ed.] Edizione Descrizione fisica 1 online resource (viii, 160 pages) Collana **Creating Success** Creating success Disciplina 650.1 650.13 Soggetti Organizational behavior Assertiveness training Assertiveness (Psychology) Interpersonal relations Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di contenuto Introduction -- To be, or not to be? -- Prepare to assert yourself --Positive thinking -- Rights and wrongs -- Now and then -- Now see hear -- Body talk -- Relationships -- Words and phrases -- Power --Yes and no -- Problem people -- Tricky situations -- Evolving technologies -- Conclusion. Sommario/riassunto Develop Your Assertiveness offers simple techniques that will help you become more aware of your strengths and weaknesses, so that you can learn how best to modify your behaviour in social and business interactions. Being more confident and learning how best to communicate with your colleagues will enable you to create win-win situations, thus improving your career prospects and enhancing your social life. Packed with examples and exercises, this essential guide covers topics such as: the importance of choice of behaviour; tension

control; self awareness and self-esteem; relationships; making