

1.	Record Nr.	UNISALENTO991002752919707536
	Autore	Bonner, John
	Titolo	Economic efficiency and social justice : the development of utilitarian ideas in economics from Bentham to Edgeworth / John Bonner
	Pubbl/distr/stampa	Aldershot ; Brookfield : Edward Elgar
	ISBN	1852782951
	Descrizione fisica	VII, 211 p. ; 23 cm.
	Disciplina	330.15
	Soggetti	Economia - Gran Bretagna - Storia Utilitarismo - Gran Bretagna - Storia
	Lingua di pubblicazione	Inglese
	Formato	Materiale a stampa
	Livello bibliografico	Monografia
2.	Record Nr.	UNISA996339106103316
	Autore	James Judi
	Titolo	You're Hired! Interview: Tips and Techniques for a Brilliant Interview
	Pubbl/distr/stampa	[Place of publication not identified], : Trotman & Company Limited Imprint, 2009
	ISBN	1-84455-322-1 1-283-11385-6 9786613113856 1-84455-372-8
	Descrizione fisica	1 online resource (222 pages)
	Collana	You're Hired!
	Disciplina	650.144
	Soggetti	Commerce Business & Economics Marketing & Sales
	Lingua di pubblicazione	Inglese
	Formato	Materiale a stampa
	Livello bibliografico	Monografia
	Note generali	Bibliographic Level Mode of Issuance: Monograph

Nota di contenuto

Cover -- Contents -- About the author -- Introduction -- Ch1 Why interviews? -- Ch2 Assessing the product -- Ch3 How to get an interview -- Ch4 Mental preparation -- Ch5 Coping with rejection -- Ch6 Impression management -- Ch7 How to dress the part -- Ch8 How to talk the talk -- Ch9 The affinity process -- Ch10 Presenting at an interview -- Ch11 Surviving the Q&A -- Ch12 Essential exits -- Ch13 Troubleshooting.

Sommario/riassunto

This brand new book takes a unique look at body language in interviews, teaching you how to perform brilliantly to get the job you want. Full of practical techniques to prepare you mentally and physically, this book aims to give ambitious job hunters the skills and confidence to make the best impression.
