1. Record Nr. UNISA996309063503316 Autore Meier Dominik <1969-> Titolo Power and its logic: politics and how to master it // Dominik Meier and Christian Blum Pubbl/distr/stampa Bielefeld, : transcript Verlag, 2019 Bielefeld, Germany:,: Transcript Verlag,, [2019] ©2019 **ISBN** 3-8394-4497-7 Edizione [1st ed.] Descrizione fisica 1 online resource (308 p.) Edition Politik; 64 Collana Disciplina 320.12 Soggetti Power (Social sciences) Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Nota di contenuto 1 Table of Contents 5 Acknowledgements 7 0.1 Frontmatter PREFACE 9 0.2 STRUCTURE AND SUBSTANCE 11 0.3 METHODS 14 1.1 DEFINITIONAL APPROACH 17 1.2 BASIC PRINCIPLES OF POWER 30 1.3. HUMANKIND, POWER AND HISTORY - FOLLOW-UP 47 2.1 FORMS OF POWER 59 2.2 POWER AND QUESTIONS SYMBOLISM 69 2.3 POWER FIELDS 78 2.4 THE COMMON GOOD 114 2.5 THE VECTORS OF POLITICAL POWER 133 3.1 THE POWER CHESS MODEL 214 3.2 EMPOWER MODEL 219 3.3 CONDENSING 243 3.4 INFLUENCING 269 3.5 GLOBAL GOVERNMENTAL RELATIONS 274 3.6 CONCLUDING REMARKS 281 4.1 SPECIALIST LITERATURE 285 4.2 ADDITIONAL SOURCES 305 Sommario/riassunto Power is the essence of politics. Whoever seeks to understand and master it must understand its logic. Drawing on two decades of international experience in political consulting, Dominik Meier and Christian Blum give profound and honest insights into the inner workings of power. Introducing their Power Leadership Approach, the authors provide a conceptual analysis of power and present the tools to successfully exercise it in the political domain. "Power and its Logic" is a guidebook for politicians, business leaders, civil society pioneers. public affairs consultants and for every citizen who wants to

understand the unwritten rules of politics.

»Das Buch ist klar stukturiert und gut geschrieben.« Isabell Trommer, Frankfurter Allgemeine Zeitung, 12.02.2019 (zur deutschen Ausgabe)