Record Nr. UNISA996262843103316 Autore Wilson Meena S Titolo Managing across cultures [[electronic resource]]: a learning framework // Meena S. Wilson, Michael H. Hoppe, Leonard R. Sayles Greensboro, N.C., : Center for Creative Leadership, c1996 Pubbl/distr/stampa **ISBN** 1-281-00156-2 9786611001568 1-932973-50-8 Edizione [1st ed.] Descrizione fisica 37 p Altri autori (Persone) HoppeMichael H SaylesLeonard R Disciplina 658 Soggetti International business enterprises - Management Management Comparative management Intercultural communication Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali "CCL no. 173"--T.p. verso. Nota di bibliografia Includes bibliographical references (p. 33-34). Nota di contenuto Intro -- Introduction -- Source of Identity: Individual-Collective --Goals and Means of Achievement: Tough-Tender -- Orientation to Authority: Equal-Unequal -- Response to Ambiguity: Dynamic-Stable -- Means of Knowledge Acquisition: Active-Reflective -- Perspective on Time: Scarce-Plentiful -- Outlook on Life: Doing-Being -- Using the Framework -- Conclusion -- References -- Appendix: Models of Cultural Difference. Sommario/riassunto Managing in a multicultural setting can be very challenging. Culture strongly influences how people behave and how they understand the behavior of others, and cultures vary in the behaviors they find proper and acceptable. This report-which integrates work done by experts in the fields of anthropology, crosscultural psychology, and international business management with CCL's perspective on how executives learn from experience-describes the cultural values, often unconsciously held, that underlie work in the U.S. and provides managers in the U.S. with a structured way of learning about the value preferences of people

from other cultures. Examples drawn from workplaces around the

world aid in applying the framework.		