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Nota di contenuto	Title Page; Copyright Page; Contents; Preface; Chapter 1 Introduction; 1.1 Introduction; 1.2 Evolution of Project Organisation; The Second World War and Post-War Activity; The Significant Reports of the 1960's; The Project Manager Initiatives; 1.3 Management and Organisation; 1.4 Definition of Construction Project Management; 1.5 Objectives and Decisions; 1.6 The Project Management Process and the Project Manager; 1.7 Projects, Firms and Clients; Conflicting Objectives; Organisation Patterns; Variety of Clients; 1.8 The Contribution of Organisation Structure; Behaviour Techniques and Technology Decision-Making; Organisation Structure; 1.9 Organisation Theory and Project Organisations; 1.10 Relevance of Systems Theory; Chapter 2 Organisation and the Construction Process; 2.1 Introduction; 2.2 The Classical Approach; Hierarchy; 2.3 The Behavioural Approach; 2.4 The Socio-Technical Approach; 2.5 The Systems Approach; Contingency Theory; Contingency Fit Theory and Organisational Design; Strategic Contingency; Resource Dependency; Institutional Theory; Population Ecology; 2.6 Reconciling Diverse Approaches; 2.7 Criticisms of the Systems Approach 2.8 Configuration Theory 2.9 Mintzberg's Classification; 2.10 Chaos and Complexity Theory; 2.11 Postmodernism; 2.12 Critical Theory;

2.13 The Transaction Cost Approach; Transaction Cost Applications to Construction; 2.14 Many Paradigms; 2.15 The Relevance of Temporary Organisations Generally to Construction Project Management; 2.16 Virtual Organisation; 2.17 Projects, Firms and Process; Chapter 3 Systems Thinking and Construction Project Organisation; 3.1 Introduction; 3.2 Systems Concepts; Objective; Contingencies; Organisational Fit; Environment; Environmental Forces; Political; Legal Institutional Cultural and Sociological; Technological; Economic and Competitive; 3.3 Action of Environmental Forces; Sustainability; Project Management's Response to Sustainability Issues; Organisational Competence; 3.4 Negative Entropy, Adaption and Protected Environments; 3.5 Growth, Differentiation, Interdependency and Integration; 3.6 Feedback; 3.7 Systems and Hierarchies; 3.8 Increasing Challenges; 3.9 Summary; Chapter 4 Clients and Stakeholders; 4.1 Introduction; 4.2 Classification of Clients; The Individual Client; The Corporate Client; The Public Client; Client Profiles An Alternative Approach 4.3 Clients' Objectives; 4.4 Relationship of the Client's Organisation and the Construction Process; 4.5 Conflicting Objectives; 4.6 Project Change; 4.7 Role of the Client; 4.8 Clients, Stakeholders and Sustainability; 4.9 Practical Client Issues; Chapter 5 The Project Team; 5.1 Introduction; 5.2 Firms and Project Teams; 5.3 Relationship with the Client; 5.4 Differentiation, Interdependency and Integration; An Alternative Perspective; 5.5 Decisions and Their Effect on Structure; 5.6 Differentiation and Integration in Practice; 5.7 Organisational Culture; 5.8 Partnering 5.9 Supply Chain Management

Sommario/riassunto

As with all previous editions of Project Management in Construction, this sixth edition focuses on systems theory as the approach suitable for organizing and managing people skilled in the design and completion of construction projects. It discusses the many competing paradigms and alternative perspectives available, for example in relation to differentiation and integration, as well as the emerging study of temporary organizations and its relevance to construction project management. Whilst encompassing the need to develop further theoretical aspects of construction project organization theory...

2. Record Nr.	UNISA996218683403316
Autore	Stevenson Scott
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Lingua di pubblicazione	Inglese
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Nota di contenuto	Establishing a Major Gifts Program -- Identifying Top-Dollar Prospects -- Cultivating Major Donors -- Soliciting Transformational Gifts -- Mastering a Range of Planned Giving Vehicles -- Capital Campaigns and Naming Opportunities -- Major Donor Recognition and Stewardship -- Building a Fundraising Board -- High-Dollar Gift Clubs and Giving Societies.
Sommario/riassunto	Originally published by Stevenson, Inc. , this practical resource presents nonprofit organizations with information on how to secure major gifts, including expert advice on how to identify and approach donors and tips, techniques, and best practices for soliciting major gifts.