Record Nr. UNISA996200527803316 Autore Coerver Harrison Titolo Road to relevance: 5 strategies for competitive associations // Harrison Coerver, Mary Byers Washington, D.C.:,: ASAE, American Society of Association Executives, Pubbl/distr/stampa The Center for Association Leadership, , [2013] ©2013 **ISBN** 1-118-90108-8 1-118-83417-8 1-118-83398-8 Descrizione fisica 1 online resource (176 p.) Collana ASAE/Jossey-Bass Series Altri autori (Persone) ByersMary, CAE. Disciplina 340.023 340.023/73 Soggetti Success in business Associations, institutions, etc - Management Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references and index. Nota di contenuto The New normal -- Build on strength -- Assessing strengths --Concentrate resources -- The concentration decision -- Fir: integrating programs and services -- Capitalizing on fit -- The Lean association: aligning people and processes efficiently --Understanding and reducing waste -- Purposeful abandonment -- CEO and board roles (and potholes) on the road. Help move your organization to greater discipline, focus, and value Sommario/riassunto Association leaders must be disciplined strategists, focusing the organizations they serve on value they can deliver and structuring accordingly to compete in the ""new normal."" Road to Relevance is the follow-up and complementary companion to the bestselling Race for Relevance: 5 Radical Changes for Associations, which identified six challenges that forever changed the association environment and five needed changes. Authors Harrison Coerver and Mary Byers, CAE,

provide real insight into how to adapt the strategies of Road