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| 1. | Record Nr. | UNIPARTHENOE000010487 |
| | Autore | Wilson, J. M. |
| | Titolo | Manipulations de chimie physique / par J. M. Wilson ...[et al.] ; traduction française par S. Combet |
| | Pubbl/distr/stampa | Paris : Gauthiers-Villars, 1964 |
| | Descrizione fisica | XII, 323 p. ; 23 cm |
| | Collana | Collection enseignement de la chimie |
| | Disciplina | 541.2 |
| | Collocazione | 541.2/101 |
| | Lingua di pubblicazione | Francese |
| | Formato | Materiale a stampa |
| | Livello bibliografico | Monografia |
| 2. | Record Nr. | UNINA9911020352903321 |
| | Autore | Ward John <1947-> |
| | Titolo | Benefits management : how to increase the business value of your IT projects / / by John Ward and Elizabeth Daniels |
| | Pubbl/distr/stampa | Chichester [England], : ohn Wiley & Sons, 2012 |
| | ISBN | 9786613855244 9781119208242 1119208246 9781118381588 1118381580 9781283542791 128354279X 9781118381595 1118381599 |
| | Edizione | [2nd ed.] |
| | Descrizione fisica | 1 online resource (364 p.) |
| | Altri autori (Persone) | DanielElizabeth <1962-> |
| | Disciplina | 658.4/038011 |
| | Soggetti | Information technology - Management Information storage and retrieval systems - Business |
| | Lingua di pubblicazione | Inglese |

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| Formato | Materiale a stampa |
| Livello bibliografico | Monografia |
| Note generali | Rev. ed. of: Benefits management : delivering value from IS & IT investments. c2006. |
| Nota di bibliografia | Includes bibliographical references and index. |
| Nota di contenuto | <p>BENEFITS MANAGEMENT; Contents; About the authors; Preface; Chapter 1: The challenges of IS/IT projects; Dissatisfaction with current approaches to benefits delivery; The need for a fresh approach: benefits management; Benefits delivery; A focus on value; A business case linked to organizational strategy; The importance of change management; Commitment from business managers; IS/IT sufficient to do the job; Involvement of stakeholders; Educated in the use of technology; Post-implementation benefits review; The importance of a common language; Summary</p> <p>Chapter 2: Understanding the strategic contextThe external and internal perspectives of business strategy: the competitive forces and resource-based views; Resources, competences and capabilities; Ends, ways and means; PEST analysis; Industry attractiveness and competitive forces analysis; External value chain analysis; Internal value chain analysis; Alternative internal value chain configurations; Balancing the external and internal contexts: the dimensions of competence; Linking business, IS and IT strategies; Managing the portfolio of IS/IT investments</p> <p>Organizational information competencesSummary; Chapter 3: The foundations of benefits management; The gaps in existing methods and the implications; The origins of the benefits management approach and process; An overview of the benefits management process; Step 1: Identifying and structuring the benefits; Step 2: Planning benefits realization; Step 3: Executing the benefits plan; Step 4: Reviewing and evaluating the results; Step 5: Establishing the potential for further benefits; What is different about this approach?; Summary; Chapter 4: Establishing the why, what and how</p> <p>Why: identifying business and organizational driversEstablishing investment objectives; Linking the investment objectives to the drivers; What: the business benefits; How: the benefits dependency network; Measurement and ownership; Benefit and change templates; Worked example: improved control within a food processing organization; Summary; Chapter 5: Building the business case; Arguing the value of the project; Maintaining dependency: benefits are the result of changes; A structure for analysing and describing the benefits; Quantifying the benefits: the major challenge</p> <p>Ways of overcoming the quantification problemFinancial benefits; Cost reductions; Revenue increases; Project cost assessment; Investment appraisal techniques; Variations in benefits and changes across the investment portfolio; Risk assessment; Completing the business case; Summary business case for the FoodCo project; Summary; Chapter 6: Stakeholder and change management; Assessing the feasibility of achieving the benefit; Stakeholder analysis and management techniques; From analysis to action; Completing the benefits plan; Approaches to managing change</p> <p>Matching the management approach and stakeholder behaviours</p> |
| Sommario/riassunto | <p>The second edition of Benefits Management has been updated with current examples, further insights from experience and recent research. It shows how the enduring challenges achieving business value from information systems and technology projects can be addressed successfully. The approach, which is synthesized from best practices, sound theories and proven techniques from a range of</p> |

management disciplines, is exemplified from the authors' extensive experience of working with a wide range of organizations. The book includes examples from a wide variety of projects including non-IT proje
