

1. Record Nr.	UNINA9910465607703321
Autore	Haapio Helena
Titolo	A short guide to contract risk // Helena Haapio and George J. Siedel
Pubbl/distr/stampa	London : , : Routledge, , 2016
ISBN	1-315-26370-X 1-299-26357-7 1-4094-4887-8
Descrizione fisica	1 online resource (227 p.)
Collana	Short guides to risk series
Altri autori (Persone)	SiedelGeorge J
Disciplina	346.7302/2
Soggetti	Contracts - United States Risk management - United States Electronic books.
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	"A Gower Book"--cover. First published 2013 by Gower Publishing.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Cover; Contents; List of Figures; List of Tables; About the Authors; Acknowledgments; Foreword; 1 Introduction; Why This Book and This Topic?; Who "Owns" Contract Risks?; A Fresh Perspective: A Proactive Approach; How This Book Is Organized; 2 Contracts and Risk-the Big Picture; Why Do Companies Make Contracts?; What Exactly Do We Mean by "Contract" and "Contracting?"; What Exactly Do We Mean by "Risk?"; Contract Risk: Uncertainty Threatening the Achievement of Objectives; Contract Opportunities: Favorable Outcomes, Benefits and Predictability The Promotive, Preventive and Balancing Power of ContractsContract Literacy: The Foundation for Identifying and Managing Contract Risk; Summary; 3 Sources of Contract Risk; Language Risks, Contract Wording, and Beyond; Perceptions, Growing Complexity, and Communication Failures; Gaps in the Contracting Process-Lack of Contract Management; Contractual Risk Allocation Leading to the Illusion of Control Where None Exists; Current Contract Practices-Focus on Wrong Issues and Terms; Summary; 4 Risks in Negotiating a Business Contract; Legal Risks in Contract Formation Risks Relating to Negotiation Strategy and Contract ImplementationRisks Resulting from Attempting to Create a Legally

Perfect Contract; A Decision-Making Tool for Addressing Risk During the Contracting Process; Summary; 5 Risky Terms and Issues in Contracts; Which Contract Terms Deal with Risk?; Most Frequent Sources of Claims and Disputes; Active Clauses vs. Passive Clauses- Performance Concerns vs. Legal Concerns; High-risk Issues in Contracts; Clauses that May be Risky-or Offer Protection against Risks; Summary; 6 Contract Risk Recognition and Response: Processes and Tools

Implementing Contract Risk Management: Neither Expensive nor Complicated Towards Systematic Contract Risk Management; The Contract Risk and Opportunity Management Plan; Contract Management: Ownership, Accountability, and Beyond; Managing Risks Jointly: From Risk Allocation to True Risk Management; The Challenge: Engaging People and Communicating Contracts; A Way to Meet the Challenge: Visualization; A New Mindset Enables Better Decisions and Results; The Lean and Visual (IKEA) Approach to Contract Risk Management; Summary; 7 Conclusion; Index

Sommario/riassunto

Savvy managers use contracts proactively to reach their business goals and minimize their risks. To succeed, these managers need a plan/framework and A Short Guide to Contract Risk provides this. It introduces the notion of contract literacy: a set of skills relevant for all who deal with contracts in their business environment. Arguing that contracts are too important to be left to lawyers alone, this short guide describes lean contracting, visualization and a number of easy-to-use tools that enable managers and lawyers to better understand each others' viewpoints and manage contract risks an

2. Record Nr.	UNINA9910633951103321
Autore	Casper-Hehne Hiltraud
Titolo	Deutschland und die "Wende" in Literatur, Sprache und Medien : Interkulturelle und kulturkontrastive Perspektiven Dokumentation eines Expertenseminars fur internationale Alumni der Georg-August-Universitat Gottingen vom 8. - 13. Juli 2007 // Hiltraud Casper-Hehne, Irmy Schweiger
Pubbl/distr/stampa	Gottingen : , : Universitatsverlag Gottingen, , 2008
Descrizione fisica	1 online resource (199 pages)
Disciplina	830.900914
Soggetti	German literature - 20th century - History and criticism
Lingua di pubblicazione	Tedesco
Formato	Materiale a stampa
Livello bibliografico	Monografia
Nota di contenuto	Interkulturelle Germanistik in Gottingen / Hiltraud Casper-Hehne -- Deutschland und die"Wende" in Literatur / Wolfgang Emmerich, Michael Braun -- Deutschland und die"Wende" in Sprache / Manfred W. Hellmann -- Deutschland und die"Wende" in Medien / Klaus Finke, Gunter Holzweissig -- Filmgesprach / Irmy Schweger, Winfried Junge und Barbara Junge Essay / Kathrin Schmidt.
Sommario/riassunto	With its expert seminars for alumnis abroad the Georg-August-University Gottingen wants to strengthen its contact with the alumni in the long term and create a global network. This volume is the result of a seminar on "Germany and the Wende (Change) in Literature, Language and Media". The participants were scientists, writers and filmmakers with their own views on contemporary German history and the reunification as well as alumni from China, Japan and Korea who are involved in their home countries in the dissemination of German language and culture. The seminar and the title discuss a specifically German experience, the reunification ("Die Wende") as central theme which also has an actual and high relevance in Korea and China.

3. Record Nr.	UNIORUON00078208
Autore	THOMPSON, Vincent Bakpetu
Titolo	Africa and unity : The evolution of Pan-Africanism / Vincent Bakpetu Thompson
Pubbl/distr/stampa	London, : Longmans, 1969
ISBN	58-264-5220-
Descrizione fisica	XXV, 412 p. ; 23 cm
Disciplina	320.549096
Soggetti	PANAFRICANISMO
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia