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Titolo	International friction and cooperation in high-technology development and trade : papers and proceedings : based on a conference held in Washington, D.C. on 30-31 May 1995 / / Charles W. Wessner, editor ; Board on Science, Technology, and Economic Policy, National Research Council
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Edizione	[1st ed.]
Descrizione fisica	1 online resource (394 p.)
Altri autori (Persone)	WessnerCharles W
Disciplina	338.91
Soggetti	High technology industries International trade Technology transfer Research, Industrial - International cooperation
Lingua di pubblicazione	Inglese
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Nota di contenuto	""Front Matter""; ""Contents""; ""Preface""; ""I INTRODUCTION""; ""II PROCEEDINGS""; ""Welcome""; ""Introductions by Project Co-Chairs""; ""Opening Address: The End of the Endless Frontier""; ""The Multilateral System and National Economic Strategies""; ""Regional Cooperation in Core Technologies: The Case of Airbus""; ""International Competition for High-Technology Industry and the Multilateral Trading System""; ""National Policies in Support of High-Technology Industry""; ""From Conflict to Cooperation: Trade in Semiconductors"" ""Foreign Direct Investment Restrictions: Consequences for Trade and Technology""""Second Day""s Welcome""; ""Introduction""; ""Dual-Use Technologies and National Security""; ""Research, Economic Growth, and Competitiveness""; ""International Cooperation and Market Access in Telecommunications""; ""Participation in National Technology Development Programs""; ""Public and Private Programs and

International Cooperation""; ""Strategic Alliances Among Private Firms""; ""National Investments and Global Economic Competition""; ""The Concept of National Economic Strategy""
 ""Japan: The Philosophy of Government Support for Information Technology""""Asymmetries in National Patterns of Foreign Direct Investment: Consequences for Trade and Technology Development1""; ""Technology Issues in the International Trading System""; ""Dumping: Still a Problem in International Trade""

2. Record Nr.	UNINA9911137447003321
Titolo	Negotiating with terrorists : strategy, tactics, and politics / / edited by Guy Olivier Faure and I. William Zartman
Pubbl/distr/stampa	Abingdon, Oxon. ; ; New York, : Routledge, 2010 London ; ; New York : , : Routledge, , 2010
ISBN	1-136-99865-9 1-136-99866-7 1-282-56995-3 9786612569951 0-203-85559-0 9780203855591
Edizione	[1st ed.]
Descrizione fisica	1 online resource (249 p.)
Collana	Political Violence
Altri autori (Persone)	FaureGuy Olivier ZartmanI. William
Disciplina	303.625 363.325/16 363.32516
Soggetti	Terrorism Negotiation Hostage negotiations Crisis management
Lingua di pubblicazione	Inglese
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Acknowledgments; The PIN Program at the IIASA; Introduction: Negotiating with terrorists - who holds whom hostage?; Part I: How to negotiate: Kidnapping the kidnappers; 1 Guidelines for negotiating with terrorists; 2 Quantitative and qualitative aspects of kidnapping and hostage negotiation; 3 Supping with the Devil; Part II: Practical/tactical: Freeing the hostages; 4 Terrorist negotiation strategy in Lebanon; 5 Negotiating in Beslan and beyond; 6 Negotiating visible and hidden agendas
7 Negotiating the grand swap in Kandahar Conclusion: Lessons for action; References; Index

Sommario/riassunto

This edited volume addresses the important issue of negotiating with terrorists, and offers recommendations for best practice and processes. Hostage negotiation is the process of trying to align two often completely polarised parties. Authorities view hostage taking as unacceptable demands made by unacceptable means. However terrorists view their actions as completely justified, even on moral and religious grounds. If they are to try and reconcile these two sides, it is essential for hostage negotiators to understand terrorist culture, the hostage takers' profiles, their perso
