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Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	pt. A. Before the conversation : get real -- pt. B. The conversation : always have it -- pt. C. After the conversation : build relationships.
Sommario/riassunto	When you're networking, you need them to like you...really like you.