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Titolo	Attorney and Law Firm Guide to the Business of Law : Planning and Operating for Survival and Growth, Third Edition
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Livello bibliografico	Monografia
Nota di contenuto	Cover Page -- Title Page -- Copyright -- Dedication -- Contents -- Foreword -- Preface -- Acknowledgments -- About the Author -- About the Contributors -- Part I: Creating the Business Plan -- Chapter 1 -- Law Is a Business -- § 1.01 Law Is a Business -- § 1.02 The Three Competencies -- § 1.02.1 Marketing Competence -- § 1.02.2 Technical Competence -- § 1.02.3 Financial Competence -- § 1.03 Warning Signs -- § 1.04 Why Plan? -- § 1.05 Action Plan -- Chapter 2 -- First Steps in Starting a New Practice: Initial Checklist -- § 2.01 Skills for Success -- § 2.01.1 Strengths of the Entrepreneur -- § 2.01.2 Weaknesses of the Entrepreneur -- § 2.02 Initial Checklist: Starting a New Practice -- § 2.03 Initial Checklist: Making a Lateral Move -- § 2.03.1 Make a Considered Decision -- § 2.03.2 Review the Existing Partnership Agreement
Sommario/riassunto	Edward Poll's 'Attorney and Law Firm Guide to the Business of Law' offers comprehensive guidance on the business side of running a legal practice. The book emphasizes the importance of planning and operating for survival and growth, providing practical strategies for creating business plans, marketing, financial management, and client relations. It is designed for solo practitioners and small law firms,

aiming to enhance their business acumen. The author, with a background in law and business, focuses on building competencies in marketing, technical skills, and financial management. The book serves as an educational resource, guiding legal professionals in effectively managing and growing their practices.

2. Record Nr.	UNINA9911024159603321
Autore	Remigante Alessia
Titolo	Oxidative Stress and Antioxidant Strategies
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Descrizione fisica	1 electronic resource (218 p.)
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