Record Nr. UNINA9910149171903321 Autore Condren Mary Titolo Business writing / / Mary Condren Pubbl/distr/stampa Cork, Ireland:,: NuBooks,, 2004 ©2004 **ISBN** 1-84621-068-2 Descrizione fisica 1 online resource (42 p.) Collana **IMI** Handbook of Management Disciplina 658 Soggetti Industrial management Ireland Business management Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Description based upon print version of record. Note generali Nota di contenuto KEY LEARNING OBJECTIVES; GOOD BUSINESS WRITING; STAGE ONE: PRE-WRITING; STAGE TWO: DRAFTING; STAGE THREE: CRAFTING; STAGE FOUR: SHAFTING; STAGE FIVE: PRE-SENDING; ONE LAST STEP; ABOUT THE AUTHOR; ABOUT THE EDITORS; ABOUT OAK TREE PRESS Here's the secret of good business writing: writing is a craft; business Sommario/riassunto writing can be managed: good business writing comes from drafting, crafting, and then shafting everything in your document that is not

essential.

Record Nr. UNINA9911021972603321 Autore Backhaus Klaus Titolo Multivariate Analysis: An Application-Oriented Introduction / / by Klaus Backhaus, Bernd Erichson, Sonja Gensler, Rolf Weiber, Thomas Weiber Wiesbaden:,: Springer Fachmedien Wiesbaden:,: Imprint: Springer Pubbl/distr/stampa Gabler, , 2025 9783658479312 **ISBN** 9783658479305 Edizione [3rd ed. 2025.] 1 online resource (690 pages) Descrizione fisica Collana Business and Economics (German Language) Series Altri autori (Persone) ErichsonBernd GenslerSonja WeiberRolf WeiberThomas Disciplina 519.535 Soggetti Marketing **Statistics** Psychology - Methodology Statistics in Business, Management, Economics, Finance, Insurance Psychological Methods Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Nota di contenuto Introduction to empirical data analysis -- Regression analysis --Analysis of variance -- Discriminant analysis -- Logistic regression --Contingency analysis -- Factor analysis -- Cluster analysis -- Conjoint analysis. Sommario/riassunto We live in a world driven by data. Yet, data alone holds no value unless we can extract meaningful insights from it. Multivariate data analysis provides the essential tools to unlock this potential. This book offers an easy-to-understand introduction to the most important methods of multivariate data analysis. With a strong application focus, it requires only basic knowledge of mathematics and statistics. The methods are

demonstrated through numerical examples and illustrated with detailed

case studies. Additionally, the introductory chapter refreshes key statistical fundamentals relevant to all methods covered in the book.

For the 3rd edition, all chapters have been thoroughly reviewed and recalculated using the latest version of IBM SPSS. Contents Introduction to empirical data analysis Regression analysis Analysis of variance Discriminant analysis Logistic regression Contingency analysis Factor analysis Cluster analysis Conjoint analysis The original German version of this book is now available in its 18th edition. In 2015, the German edition was honored by the Federal Association of German Market and Social Researchers as "the textbook that has shaped market research and practice in German-speaking countries". A Chinese version is also available in its 3rd edition. On the website www.multivariate-methods. info, the authors provide examples in Excel and R as well as additional material to facilitate the understanding of the different multivariate methods. In addition, interactive flashcards are available to the reader for reviewing selected focal points. Download the Springer Nature Flashcards App and use exclusive content to test your knowledge. The authors ((Please insert here the fotographs of authors in order of appearance)) www.multivariate-methods.info .