

1. Record Nr.	UNINA9910778738903321
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Titolo	Testing and assessment in counseling practice [[electronic resource]]
Pubbl/distr/stampa	Hoboken, : Taylor and Francis, 2012
ISBN	1-135-68938-5 1-282-37849-X 9786612378492 1-4106-0432-2 0-585-19191-3
Edizione	[2nd ed.]
Descrizione fisica	1 online resource (535 p.)
Collana	Contemporary Topics in Vocational Psychology Series
Altri autori (Persone)	CampbellVicki Lynn
Disciplina	150.287 371.425
Soggetti	Counseling Personality tests Psychological tests Vocational interests -- Testing Psychological tests - Testing Vocational interests Psychology Social Sciences
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di contenuto	Testing and Assessment in Counseling Practice; Copyright; Contents; Preface to Second Edition; Preface to First Edition; Introduction; CHAPTER 1A Framework for Using Tests in Counseling; Part I Personality, Cognitive, And Behavioral Assessment; CHAPTER 2 The MMPI-2 in Counseling Practice; CHAPTER 3 The California Psychological Inventory; CHAPTER 4 The Sixteen Personality Factor Questionnaire (16PF); CHAPTER 5 The Myers-Briggs Type Indicator In Counseling; CHAPTER 6 Cognitive and Behavioral Assessment; Part II Vocational Assessment; CHAPTER 7 Interpretation of the Strong Interest Inventory; CHAPTER 8 The Kuder Occupational Interest Survey; CHAPTER 9A Complete Career Guidance Program: The COPSystem; CHAPTER 10 The

Self-Directed Search: A Theory-Driven Array of Self-Guiding Career Interventions; CHAPTER 11Using Vocational Card Sorts in Career Counseling; CHAPTER 12Assessing Career Decision Making; Part IIIContemporary Ethical and Professional Issues; CHAPTER 13Contemporary Issues in Testing Use; CHAPTER 14Computer Applications; Conclusion; CHAPTER 15Some Final Thoughts About Using Tests and Assessment Procedures in Counseling; Author Index; Subject Index

Sommario/riassunto

The primary purpose of this revision remains identical to that of the first edition--to show how key personality, cognitive/behavioral, and vocational tests/assessment procedures can be used by counselors in their work with clients. Too often, assessment books only provide the reader with information about tests and assessment procedures. They do not, however, take the next step--showing readers how these tests/assessment procedures can be used and integrated into the actual work of counseling. This revision is designed to fill that void. Chapter authors, all of whom are experts in their respe

2. Record Nr. UNINA9911019867903321

Autore Collier Nathan S. <1952->

Titolo Construction funding : the process of real estate development, appraisal, and finance / / Nathan S. Collier, Courtland A. Collier, Don A. Halperin [[electronic resource]]

Pubbl/distr/stampa Hoboken, : John Wiley & Sons, c2008

ISBN 0-470-25993-0

Edizione [4th ed.]

Descrizione fisica 1 online resource (xii, 532 p.) : ill. ;

Altri autori (Persone) CollierCourtland A
HalperinDon A

Disciplina 690.068/1

Soggetti Construction industry - Finance
Mortgage loans
Leases
Real estate development
Industries
Business & Economics

Lingua di pubblicazione Inglese

Formato Materiale a stampa

Livello bibliografico Monografia

Note generali

Includes index.

Nota di contenuto

Preface -- Foreword -- Background -- Characteristics of real estate -- Different types of business organizations -- Negotiation -- The development process start to finish -- The development process: an overview -- Market studies, site feasibility analysis, and selection -- Creating the project pro forma -- The appraisal -- Sources of financing, the loan application process, and term sheets -- The commitment -- Closing the loan: the note, mortgage, construction loan agreement, and unconditional guaranty -- Evolution of the development process -- Joint ventures -- Condominiums and condominium conversions -- Cash forecasts and the time value of money -- How to forecast cash needs during construction -- Basic how-to-do-it time value of money calculations -- Appendix a -- Exhibit a-1 real estate promissory note -- Exhibit a-2 mortgage and security agreement -- Exhibit a-3 construction loan agreement -- Exhibit a-4 real estate unconditional guaranty -- Exhibit a-5 september 2000 market reports, Orlando and San Jose -- Appendix b -- Exhibit b-1 hidden lake -- Exhibit b-2 apartment complex put on hold -- Exhibit b-3 hidden lake gets approval -- Appendix c -- Exhibit c-1 letter of intent -- Exhibit c-2 letter of intent -- Exhibit c-3 letter of intent -- Exhibit c-4 letter of intent -- Exhibit c-5 letter of intent -- Exhibit c-6 letter of intent -- Exhibit c-7 letter of intent -- Exhibit c-8 letter of intent -- Exhibit c-9 letter of intent -- Exhibit c-10 converted condos offer additional space, storage areas -- Appendix d interest tables -- Appendix e end-of-chapter answers to questions -- Index.