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Nota di contenuto	The Mental Strategies of Top Traders: The Psychological Determinants of Trading Success; Contents; Acknowledgments; Introduction; Chapter 1: Intellect, Instinct, and Guts: Understanding the Psychological Profile; A HISTORY OF SUCCESS; THE ABILITY TO TAKE RISK; CREATIVITY AND ORIGINALITY; SELF-AWARENESS, SELF-CONTROL, AND RESILIENCE; TEAMWORK AND LEADERSHIP; PUTTING IT ALL TOGETHER; CASE STUDY ON FINDING THE RIGHT CANDIDATE; THE PERFECT CANDIDATE?; Chapter 2: Planning for Action: The Importance of Goal-Directedness; MAKING A PLAN; CASE STUDY ON SETTING A GOAL CASE STUDY ON HAVING A VARIANT PERCEPTIONPERSONALITY FACTORS AND GOAL-SETTING; RECOGNIZING GOAL-DIRECTED

INDIVIDUALS; CASE STUDY ON RECOGNIZING GOAL-DIRECTEDNESS; GOAL-DIRECTEDNESS IN TURBULENT TIMES; Chapter 3: "Fire in the Belly": The Ability to Take Appropriate Risk; A PICTURE OF SUCCESSFUL RISK MANAGEMENT; LEARNING TO UPGRADE YOUR PERFORMANCE; Chapter 4: Thinking Outside the Box: The Importance of Ingenuity; CASE STUDY ON THE SATISFACTION OF CREATIVE THINKING; THE STRATEGIC THINKER; CASE STUDY ON LEARNING TO BE CREATIVE; IDEA CONSTRUCTION; DEVELOPING A VARIANT PERCEPTION CASE STUDY ON CREATIVE THINKINGDEFINING EXPECTATIONAL ANALYSIS; CASE STUDY ON KNOWING THE BUSINESS; CASE STUDY ON EXPECTATIONAL ANALYSIS; IDEA VELOCITY; IDEA TIMING; IDEA COMPLETION; THE PSYCHOLOGICAL DIMENSION; CASE STUDY ON COMMUNICATING EFFECTIVELY; Chapter 5: Separating Emotions and Decisions: The Ability to Be Self-Aware; CASE STUDY ON THE EMOTION OF DRAWDOWNS; THE SOURCE OF FEAR; CASE STUDY ON TRADING STRESS; SELF-ESTEEM AND SELF-DISCIPLINE; LEARNING FROM DRAWDOWNS; CASE STUDY ON SELF-ASSESSING DURING DRAWDOWNS; GETTING COMFORTABLE WITH THE UNCOMFORTABLE CASE STUDY ON BEING COMFORTABLE WITH DISCOMFORTMANAGING STRESS WELL; Chapter 6: Nurturing Team Players: Listening, Learning, and Working Together; CHARACTERISTICS OF A TEAM PLAYER; FINDING COMPLEMENTS TO YOUR TEAM; CASE STUDY ON A COMPARISON OF TRADERS; THE IMPORTANCE OF COMMUNICATION; Chapter 7: Leadership: Directing Success; EMPOWERING A CULTURE OF CHANGE; ENCOURAGING RESPONSIBILITY; EXPLORING POTENTIAL LEADERS; ENDEAVORING FOR SUCCESS; CASE STUDY ON A FAILURE TO LEAD; Index

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#### Sommario/riassunto

An honest depiction of the challenges of trading and a clear explanation of what it takes to succeed Trading tends to be a winner-take-all activity where a small number of traders are very successful, while the majority either lose money or generate relatively small profits. In The Mental Strategies of Top Traders, author Ari Kiev identifies and analyzes the characteristics of successful traders and shows you how to cultivate these same characteristics. Successful trading, Kiev asserts, requires an unusual and sometimes contradictory blend of intellectual and psychological ab

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