

1. Record Nr.	UNINA990000148640403321
Autore	Rinaldi, Sergio
Titolo	I sistemi lineari positivi : teoria e applicazioni / Sergio Rinaldi , Lorenzo Farina
Pubbl/distr/stampa	Milano : Città studi, 1995
ISBN	88-251-7128-5
Descrizione fisica	III, 339 p. : ill. ; 24 cm
Disciplina	629.832
Locazione	FINBC
Collocazione	13 63 12
Lingua di pubblicazione	Italiano
Formato	Materiale a stampa
Livello bibliografico	Monografia
2. Record Nr.	UNINA9910462074503321
Autore	Hannush Mufid James <1945->
Titolo	Becoming good parents [[electronic resource]] : an existential journey / / Mufid James Hannush
Pubbl/distr/stampa	Albany, : State University of New York Press, c2002
ISBN	0-7914-8815-2
Descrizione fisica	1 online resource (185 p.)
Collana	SUNY series, alternatives in psychology
Disciplina	649/.1
Soggetti	Parenting - Psychological aspects Parents - Attitudes Parent and child Electronic books.
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references (p. 147-157) and index.

Nota di contenuto	<p>""Becoming Good Parents: An Existential Journey""; ""Contents""; ""Acknowledgments""; ""Introduction""; ""1. Growth in Parenting""; ""2. Parenting as Care""; ""3. The Moral Dimension of Parenting""; ""4. Parenting as an Existential Life Project""; ""5. Empowerment in Parenting""; ""6. Parenting and the Life of the Spirit""; ""Appendix: The Story of To Kill a Mockingbird Revisited""; ""Notes""; ""References""; ""Name Index""; ""A""; ""B""; ""C""; ""D""; ""E""; ""F""; ""G""; ""H""; ""J""; ""K""; ""L""; ""M""; ""N""; ""O""; ""P""; ""R""; ""S""; ""T""; ""V""; ""W""; ""Subject Index""; ""A""; ""B""; ""C""; ""D""; ""E""; ""F""; ""G""; ""H""; ""I""; ""J""; ""K""; ""L""; ""M""; ""N""; ""O""; ""P""; ""Q""; ""R""; ""S""; ""T""; ""U""; ""V""; ""W""; ""Y""</p>
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3. Record Nr.	UNINA9910777698603321
Autore	Bogdan Henrik
Titolo	Western esotericism and rituals of initiation [[electronic resource] /] / Henrik Bogdan
Pubbl/distr/stampa	Albany, : State University of New York Press, c2007
ISBN	0-7914-8010-0 1-4294-7155-7
Descrizione fisica	1 online resource (249 p.)
Collana	SUNY series in Western esoteric traditions
Disciplina	130
Soggetti	Freemasonry Initiation rites Occultism Wicca
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Bibliographic Level Mode of Issuance: Monograph
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Western esotericism -- Rituals of initiation, secret societies -- Historical background -- The craft degrees of Freemasonry -- High or additional degrees of Freemasonry -- The Hermetic order of the Golden Dawn -- Modern pagan witchcraft or wicca.

4. Record Nr.	UNINA9911019345303321
Titolo	Chemical dynamics at low temperatures // Victor A. Benderskii, Dmitrii E. Makarov, Charles A. Wight
Pubbl/distr/stampa	New York, : Wiley, c1994
ISBN	9786612683572 9781282683570 1282683578 9780470141472 0470141476 9780470142004 0470142006
Descrizione fisica	1 online resource (400 p.)
Collana	Advances in chemical physics ; ; v. 88
Altri autori (Persone)	BenderskiiV. A (Viktor Adolfovich) MakarovDmitrii E WightCharles A
Disciplina	541.3686
Soggetti	Chemical reactions Low temperature research Low temperatures Tunneling (Physics)
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	"An Interscience publication."
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	CHEMICAL DYNAMICS AT LOW TEMPERATURES; CONTENTS; INTRODUCTION; FROM THERMAL ACTIVATION TO TUNNELING; ONE-DIMENSIONAL MODELS; TWO-DIMENSIONAL TUNNELING; CHEMICAL DYNAMICS IN THE PRESENCE OF A HEAT BATH; HYDROGEN TRANSFER; TUNNELING ROTATION; VIBRATION-ROTATION TUNNELING SPECTROSCOPY OF MOLECULES AND DIMERS; HEAVY PARTICLE TRANSFER; CONCLUSION; REFERENCES; AUTHOR INDEX; SUBJECT INDEX
Sommario/riassunto	The first unified treatment of experimental and theoretical advances in low-temperature chemistry Chemical Dynamics at Low Temperatures is a landmark publication. For the first time, the cumulative results of twenty years of experimental and theoretical research into low-

temperature chemistry have been collected and presented in a unified treatment. The result is a text/reference that both offers an overview of the subject and contains sufficient detail to guide practicing researchers toward fertile ground for future research. Topics covered include:* Developmental history* Formulation

5. Record Nr.	UNINA9910163123803321
Autore	Nagel Michael
Titolo	Marketing- und Vertriebsmethoden : Management konkret / / Michael Nagel, Christian Mieke
Pubbl/distr/stampa	Tübingen, : UVK Verlag, 2014
ISBN	3-86496-975-1 3-86496-976-X 3-86496-974-3
Edizione	[1st ed.]
Descrizione fisica	1 online resource (91 pages)
Disciplina	658.8
Soggetti	4P Betriebswirtschaftslehre BWL Conjoint-Analyse Gewinnschwelle Kundenanalyse Kundenwert Kundenzufriedenheit Marketing Produktlebenszyklus Vertrieb
Lingua di pubblicazione	Tedesco
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	[1. Auflage]
Nota di bibliografia	Includes bibliographical references and index.
Sommario/riassunto	Marketing und Vertrieb bilden wichtige Funktionen in Unternehmen. Die Anstrengungen in diesen Bereichen wirken sich wesentlich auf die

aktuelle und die künftige Ertrags- und Gewinnhöhe aus. Zum erfolgreichen Absatz von Produkten und Leistungen genügt es in der Regel nicht, über bloßes Verkaufsgeschick zu verfügen. Vielmehr sind unter anderem aussagefähige Marktanalysen, bedarfsgerechte Produkt-, Preis- und Vertriebswegeplanungen sowie konsistente Maßnahmenbündel der Verkaufsförderung gefragt. Das vorliegende Buch enthält einen Basissatz an Methoden, welche die Erfüllung der beschriebenen Aufgaben unterstützen. Mitarbeiter aus Marketing- und Vertriebsabteilungen erhalten – gewissermaßen für die Jackentasche – ein kompaktes Nachschlagewerk, in dem zentrale und für die Praxis relevante Methoden kurz und knapp vorgestellt, ihre Zielsetzungen beschrieben, die Anwendungsmöglichkeiten verdeutlicht und die umsetzungsbezogenen Grenzen aufgezeigt werden.
