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| Soggetti                | Building - Cost control<br>Partnership<br>Building materials<br>Delivery of goods  |
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| Nota di contenuto       | Profitable PartneringforLean Construction; Contents; Introduction; Acknowledgements; Chapter One: What is Partnering?; Chapter Two: Why Partner At All?; Chapter Three: The Unchanged UK Demandfor Improvement; The two key differentiators ofconstruction best practice; The six goals of constructionbest practice; Chapter Four: The International Demand forImprovement; Chapter Five: Partnering in the VirtualCompany; Chapter Six: Setting Up Strategic Supply-SidePartnerships; Action plan for setting upstrategic supply-side partnerships<br>A protocol to underpin therelationship between a mainconstruction contractor andlong-term, strategic, supply-side partnersChapter Seven: The Client's Role in Partnering; Internal change process fordemand- |

side clients to replace lowest price tendering with value-based selection; Value-based selection of a fully integrated design and construction supply-side team (or virtual company); Chapter Eight: Effective Leadership; Chapter Nine: The Buzzwords Explained; Further Reading and Help; Index

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#### Sommario/riassunto

The lean procurement techniques given in this practical guide could save clients up to 40% of total design and construction costs; case history evidence is included to prove that the techniques really work. The guide goes on to explain in equal depth the lean construction techniques that supply-side design and construction firms (including trades contractors) need to adopt to deliver the savings while boosting their profit margins. Written in an accessible style, it explains why lean construction techniques will only deliver this high level of savings if they are underpinned by

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