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Nota di contenuto	Chapter 1: Oral Contracts -- Chapter 2: Written Contracts and signing clause -- Chapter 3: Entire Agreement Clause -- Chapter 4: No Oral Modification Clause -- Chapter 5: Termination of Contract for breach -- Chapter 6: Termination of Contract for non-breach -- Chapter 7: Force Majeure (Impossibility) Clause -- Chapter 8: General Damages -- Chapter 9: Liquidated Damages -- Chapter 10: Limitations of Liability -- Chapter 11: Indemnities -- Chapter 12: Quality of goods -- Chapter 13: Warranty (Exclusion) Clauses -- Chapter 14: Ownership retention clause -- Chapter 15: International Commercial Terms -- Chapter 16 Representations and Exclusions -- Chapter 17: Payment mechanism -- Chapter 18: Assignment, subcontracting and subletting -- Chapter 18: Applicable law, Arbitration and jurisdiction -- Chapter 19: Other Terms

Sommario/riassunto

This book comprehensively explains the meaning, scope, and applications of all important clauses in business contracts. The clauses include, among others, integration, no oral modification, termination, damages and indemnity clauses. The book engages the reader with its innovative approach that the clauses are founded on common sense principles of contract law. It draws from the English court judgments, mostly the United Kingdom Supreme Court and the Court of Appeal, which have been at the forefront in expeditiously interpreting the contract terms. As the same clauses are being used everywhere, the book is relevant in all the jurisdictions. The contract terms are being borrowed, adopted and adapted globally and the courts are interpreting the meaning and scope of the terms. Business managers, business leaders, government officers and policy makers, world over, work with domestic and international contracts and will find take-aways from the book. Students of business management and business studies can use it as a textbook for elective courses in business management on negotiating and managing business contracts. It can also be used as a textbook for executive education of business managers and government officers.
