1. Record Nr. UNINA9911009234803321 Autore Spjut Robert J Titolo Transaction Risk: A Legal Guide to Contractual Management Strategies Pubbl/distr/stampa Cleveland,: American Bar Association, 2018 La Vergne:,: American Bar Association,, 2020 ©2020 **ISBN** 9781641051927 1641051922 Edizione [1st ed.] Descrizione fisica 1 online resource (354 pages) Disciplina 346.7302/2 Soggetti Contracts Deskbook National Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Title from eBook information screen.. Sommario/riassunto Using his extensive knowledge of the law and contracts, veteran attorney R.J. Spjut provides a valuable framework for identifying risks in most transactions and the contractual terms and conditions used to allocate and manage those risks. Unlike other texts in this area, Transaction Risk provides a systematic description of transaction risks and the applicable contractual terms that are used to manage them. According to Spjut, "I started to think about how you would teach young associates about transaction risk. I would sit in meetings and wonder if anyone knows what they're talking about when discussing

risk." This is the answer to that question, a useful introduction for the

newer attorney as well as a resource for the more seasoned

practitioner.