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	Nota di contenuto	Cover; Table of Contents; Preface; Chapter 1: Getting Ready to Implement SAP Business ONE; Setting the stage for the book-how does your business ""tick""; Sales leads and follow-up; Delivery; Inventory; Warehouse; Service and support; Manufacturing; E-commerce; Industry; ROI and budget for your own system; What this chapter will cover; Toolbox for your business; Identify the problem areas-asking the right questions; Solutions for problem areas-paper and pencil; Proven examples-case study; Fix It-project plan and tips; The case study-why your company is like the ""Lemonade Stand"" Start with a piece of paperSAP Business ONE-a business engine; Introducing key terms and concepts; Real-time information instead of islands of data; Positioning SAP Business ONE against mySAP-All-In-One and Business ByDesign; Real-world note; What is profitable growth; What is real time; Establish metrics-the cost of no investment; Designing ""metrics"" for your own business; What is prototyping; The virtual enterprise; SAP 100-word definition of SAP Business ONE; Why projects fail?; Summary; Chapter 2: SAP Business ONE Express Implementation Walk-through

Configuring a new SAP Business ONE company Lemonade Stand Inc. Prerequisites for the case study; Options to configure a system quickly; The ad hoc prototyping method; Use a template database; Use an industry solution; Perform a thorough analysis; Problems with this simple example; Future way for SAP implementation; Your own project; The Lemonade Stand case study; Company Name; Database Name; Local Settings; Chart of Accounts; Base Language; Define Posting Periods; Walk-through configuration; Choose Company; Exchange Rates and Indexes; Company details and settings; Company details What is the valuation method?Essential configuration parameters; G/L Account Determination; Default payment terms for banking; Tax; Payment terms for customers and vendors; Setting the stock system; Getting ready for transactions; Business partners and marketing documents; Office integration; Don't rush-details will always catch up; Business partner master data; Add sales people; Item groups; Almost done; Sales stages; Entering master data; Transaction digestion; Summary; Chapter 3: Reporting and Analysis: Getting Ready for Growth; Reporting architecture
Reporting requires a forward-looking visionReal-time reporting; What is BI-business intelligence?; The difference between data and information; User-defined fields; API programming and certified add-ons; How to create a UDF?; Adding a UDF to Marketing Documents; How can the new field be used for reporting?; Developing an efficient UDF concept; Components of a reporting strategy; Establishing the data collection framework for your project; Report delivery based on information requirements; SAP Business ONE reporting tools ""hands-on""; SQL for managers; Using the Query Generator
Using the Query Wizard

Sommario/riassunto	Bring the power of SAP Enterprise Resource Planning to your small-midsize business with SAP Business ONE using this book and eBook