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Altri autori (Persone)	IdingMarie K. <1957->
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Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	pt. 1. Introduction -- pt. 2. The theory components -- pt. 3. Enhancing social-exchange skill -- pt. 4. Afterthoughts.
Sommario/riassunto	Explaining Conversations offers a different way of interpreting people's social exchanges than has been available in the past. The book is replete with examples of people's verbal interactions in the form of chats, arguments, debates, and negotiations, both within a culture and across cultures. The volume's subtitle, A Developmental Social- Exchange Theory, identifies a theme featured in Chapters 2 and 5-the typical pattern by which social-exchan