Record Nr. UNINA9910971505303321 Autore Denning Stephen Titolo The leader's guide to storytelling: mastering the art and discipline of business narrative / / Stephen Denning San Francisco, Calif., : Jossey-Bass, 2011 Pubbl/distr/stampa **ISBN** 9786613026286 9781118008782 1118008782 9781283026284 1283026287 9781118008768 1118008766 Edizione [Rev. and updated ed.] Descrizione fisica 1 online resource (364 p.) Collana J-B US non-Franchise Leadership; ; v.379 Classificazione BUS071000 Disciplina 658.4/5 Soggetti Communication in management Public speaking **Business communication** Communication in organizations Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references (p. 315-326) and index. Nota di contenuto pt. 1. The role of story in organizations -- pt. 2. Eight narrative patterns -- pt. 3. Putting it all together. "How leaders can use the right story at the right time to inspire change Sommario/riassunto and action This revised and updated edition of the best-selling book A Leader's Guide to Storytelling shows how storytelling is one of the few ways to handle the most important and difficult challenges of leadership: sparking action, getting people to work together, and leading people into the future. Using myriad illustrative examples and filled with how-to techniques, this book clearly explains how you can learn to tell the right story at the right time. Stephen Denning has won

awards from Financial Times. The Innovation Book Club, and 800-CEO-

READ The book on leadership storytelling shows how successful

leaders use stories to get their ideas across and spark enduring enthusiasm for change Stephen Denning offers a hands-on guide to unleash the power of the business narrative"--