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Nota di contenuto	Intro -- Contents -- List of Figures -- Foreword -- Preface -- Acknowledgments -- Part I Organizing for Export and Import Operations -- Chapter 1 Organizing for Export and Import Operations -- Part II Exporting: Procedures and Documentation -- Chapter 2 Exporting: Preliminary Considerations -- Chapter 3 Exporting: Sales Documentation -- Chapter 4 Exporting: Other Export Documentation -- Chapter 5 Export Controls and Licenses -- Part III Importing: Procedures and Documentation -- Chapter 6 Importing: Preliminary Considerations -- Chapter 7 Importing: Purchase Documentation -- Chapter 8 Import Process and Documentation -- Part IV Specialized Exporting and Importing -- Chapter 9 Specialized Exporting and Importing -- Appendices -- Appendix A Government Agencies and Export Assistance -- Appendix B International Sales Agreement (Export) -- Appendix C Correct Way to Complete the Shipper's Export Declaration -- Appendix D Automated Export System (AES) and AES Direct -- Appendix E U. S. Customs Reasonable Care Checklists -- Appendix F Harmonized Tariff Schedules (Excerpts) -- Appendix G

International Purchase Agreement (Import) -- Appendix H Rules for Completing an Entry Summary -- Appendix I Rules for Constructing Manufacturer/ Shipper Identification Code -- Appendix J Customs Audit Questionnaires -- Appendix K List of Export/Import-Related Web Sites -- Glossary of International Trade Terms -- Index -- About the Author.

#### Sommario/riassunto

In the ever-changing world of complex international rules, laws, regulations, and customs, even seasoned export/import professionals may find themselves in unfamiliar situations. Export/Import Procedures and Documentation puts reliable solutions to problems like wrong documents and procedural misunderstandings right at readers fingertips. This comprehensive answer book supplies ready-to-use forms and provides a clear view of the entire export/import process. This new edition has been thoroughly revised to include: \* New Shipper's Export Declaration forms and instructions \* U.S. Customs Service Reasonable Care checklists \* New Automated Export System (AES) procedures and documentation \* Updated Customs Audit Questionnaires. Also featured are 37 updated forms as well as 12 all-new forms, a section on e-commerce in international marketing, Websites for 94 export and import agencies and information sources, and listings for export and import software."