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Nota di contenuto	Front Cover; Poland's EU Accession; Copyright Page; Contents; List of figures and tables; Preface; Acknowledgements; List of abbreviations; 1. Introduction; Defining terms; Contribution of the book; Justification for choosing the three case studies; Outline of the book; Book methods; 2. Two levels of analysis in international negotiations: domestic versus foreign policy; The level of analysis problem; Systemic theories; Unit-level analysis; Negotiation strategy and tactics; Foreign policy and domestic politics; Domestic pressure: public opinion, elites, interest groups Questions and hypotheses3. Polish-EU relations 1990-2003; Why did Poland desire to join the EU?; Establishing relations between Poland and the communities, and negotiating the Europe Agreement (1988-91); Submission of the Polish application concerning accession and the pre-

accession strategy; Negotiation process; Organisational structure for the accession negotiations; Conclusions; 4. Negotiations concerning agriculture; The nature of the Common Agriculture Policy; Opening negotiations and the screening process; Presenting negotiation positions on agriculture  
Negotiations concerning the liberalisation agreement  
The change of the government in Poland; Acceleration in negotiations and the governmental crisis; Stiffening of the negotiating stances; Modification of the negotiation positions; The Copenhagen negotiations; Between the Copenhagen Summit and the Accession Treaty; Conclusions; 5. Purchase of real estate by EU residents; Why the issue of purchase of real estate was important domestically; The problem of purchase of real estate in other acceding countries; Screening and EU assessment; Preparation of the Polish position; Negotiation process  
Concluding negotiations  
Conclusions; 6. Freedom of movement of labour; Why the issue of freedom of movement of labour became an important domestic matter; Screening process and preparing of the position papers; Opening of negotiations; Acceleration of negotiations; The change of the government in Poland and the concluding of negotiations; Conclusions; 7. Concluding remarks; Why the three case studies were important for the domestic context; Dynamics of the accession negotiations in Polish domestic politics; Size of the win-sets and its determinants; Theorising Polish negotiation strategy  
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Lessons from the case studies and further research; Appendix: list of interviewees; Notes; Bibliography; Index

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Sommario/riassunto

This book examines the process of Poland's accession negotiations to the European Union between 1998-2003. An empirical study based on Robert Putnam's two-level game model, it charts the influence and role of key domestic actors and groups on the negotiations especially in three critical, controversial, areas - areas where EU accession threatened to bring about a profound transformation to Polish life - agriculture, with particular emphasis on direct payments and production quotas; the purchase of real estate by foreigners; and the free movement of labour. This book demonstrates the

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