Record Nr. UNINA9910963726903321 Autore Napier Nancy K. <1952-> Titolo Managing relationships in transition economies / / Nancy K. Napier and David C. Thomas Pubbl/distr/stampa Westport, Conn.:,: Praeger,, 2004 London:,: Bloomsbury Publishing (UK),, 2024 **ISBN** 9798400682377 9786612407857 9781282407855 1282407856 9780313039577 0313039577 Edizione [1st ed.] Descrizione fisica 1 online resource (230 p.) Thomas David C Altri autori (Persone) Disciplina 658.4/062 Soggetti Economic policy International economic relations Organizational change Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Description based upon print version of record. Note generali Nota di bibliografia Includes bibliographical references (p. [191]-204) and index. Nota di contenuto Contents; Illustrations; Acknowledgments; 1. Change: The New Order; I: The World in Transition; II: The Manager in Transition; III: The Relationship in Transition; Bibliography; Index The transition from socialist or communist economy to market Sommario/riassunto economy in many countries has been dramatic, unpredictable, and mostly on the surface, observable in new consumption patterns or higher standards of living. But deeper change in the managerial mindset in these new market economies has been much slower and less evident. It is crucial to business success for foreign managers to understand their transition economy counterparts. This book examines

the interactions that foreign and transition economy managers have in building business relationships, the influences behind those interaction