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Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Bibliographic Level Mode of Issuance: Monograph

2. Record Nr.	UNINA9910963721803321
Autore	Bazerman Max H
Titolo	Blind spots : why we fail to do what's right and what to do about it / / Max H. Bazerman, Ann E. Tenbrunsel
Pubbl/distr/stampa	Princeton, N.J., : Princeton University Press, c2011
ISBN	9786613001306 9781400837991 1400837995 9781283001304 1283001306
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Altri autori (Persone)	TenbrunselAnn E
Disciplina	174/4
Soggetti	Business ethics Corporate culture Decision making - Social aspects
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Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Frontmatter -- Contents -- Acknowledgments -- Chapter 1. The Gap between Intended and Actual Ethical Behavior -- Chapter 2. Why Traditional Approaches to Ethics Won't Save You -- Chapter 3. When We Act against Our Own Ethical Values -- Chapter 4. Why You Aren't as Ethical as You Think You Are -- Chapter 5. When We Ignore Unethical Behavior -- Chapter 6. Placing False Hope in the "Ethical Organization" -- Chapter 7. Why We Fail to Fix Our Corrupted Institutions -- Chapter 8. Narrowing the Gap -- Notes -- Index
Sommario/riassunto	When confronted with an ethical dilemma, most of us like to think we would stand up for our principles. But we are not as ethical as we think we are. In <i>Blind Spots</i> , leading business ethicists Max Bazerman and Ann Tenbrunsel examine the ways we overestimate our ability to do what is right and how we act unethically without meaning to. From the collapse of Enron and corruption in the tobacco industry, to sales of the defective Ford Pinto, the downfall of Bernard Madoff, and the Challenger space shuttle disaster, the authors investigate the nature of ethical failures in the business world and beyond, and illustrate how we

can become more ethical, bridging the gap between who we are and who we want to be. Explaining why traditional approaches to ethics don't work, the book considers how blind spots like ethical fading--the removal of ethics from the decision-making process--have led to tragedies and scandals such as the Challenger space shuttle disaster, steroid use in Major League Baseball, the crash in the financial markets, and the energy crisis. The authors demonstrate how ethical standards shift, how we neglect to notice and act on the unethical behavior of others, and how compliance initiatives can actually promote unethical behavior. They argue that scandals will continue to emerge unless such approaches take into account the psychology of individuals faced with ethical dilemmas. Distinguishing our "should self" (the person who knows what is correct) from our "want self" (the person who ends up making decisions), the authors point out ethical sinkholes that create questionable actions. Suggesting innovative individual and group tactics for improving human judgment, *Blind Spots* shows us how to secure a place for ethics in our workplaces, institutions, and daily lives.

3. Record Nr.

Autore

Titolo

Pubbl/distr/stampa

ISBN

Descrizione fisica

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COSTIGLIOLA, Frank

Awkward dominion : American political, economic, and cultural relations with Europe, 1919- 1933 / Frank Costigliola

Ithaca, : Cornell University Press, 1984

08-01-41679-5

381 p. ; 25 cm

Soggetti

Stati Uniti - Politica estera - 1919-1933

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Monografia

4. Record Nr.	UNINA9910907059203321
Titolo	Officers, Entrepreneurs, Career Migrants, and Diplomats : Military Entrepreneurs in the Early Modern World / / edited by Philippe Rogger and Andre Holenstein
Pubbl/distr/stampa	Leiden ; ; Boston : , : Brill, , 2024 ©2024
ISBN	9789004700857 9004700854
Edizione	[First edition.]
Descrizione fisica	1 online resource (537 pages)
Collana	Early Modern History and Modern History E-Books Online, Collection 2024 History of Warfare ; ; 145
Disciplina	949.501
Soggetti	War - History History
Lingua di pubblicazione	Inglese
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Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Acknowledgements -- Figures and Tables -- Notes on Contributors -- Introduction: Mobilising Resources for War: Early Modern Military Entrepreneurs and Their Transnational Fields of Action -- Philippe Rogger, AndrA© Holenstein -- PART 1: Chances and Challenges: Actors and Forms of the Enterprise -- SECTION: Military and Non-Military Entrepreneurs -- 1 Logistics, Politics, and War: The Military Entrepreneur Bernhard of Saxe-Weimar and Supplying the Army from the Swiss Confederation in the Thirty Years' War -- Astrid Ackermann -- 2 Feeding Breisach: Hans Ludwig von Erlach's Fortress Management and Military Enterprise in the Thirty Years' War -- Philippe Rogger -- 3 "Quelques malhonA ^{ates} particuliers"? Army Suppliers and War Commissaries as Profiteers of the Seven Years' War -- Marian Fussel -- 4 Intergenerationality as a Challenge: The Swiss Guard Company of the Erlach Family, 1639–1770 -- Benjamin Ryser -- 5 Beyond Gender Boundaries: Women's Involvement in Military Careers in the Swiss Foreign Service (18th–19th Centuries) -- Jasmina Cornut -- SECTION: Public-Private Partnership, Feudal Patterns, and the Relativity of a 'State' and a Private' -- 6 Military Enterprise and Civil War: Private

Armies and Warfare in France around the Fronde , 1641–52 -- David Parrott -- 7 Merchant of Death: Maximilien Titon (1632–1711) and the Supply of Arms in Louis XIV's France -- Guy Rowlands -- 8 The Officer as Military Entrepreneur in Miles Perpetuus : Examples from the Armies of the Empire 1650–1800 -- Alexander Querengasser -- PART 2: Transnational Fields of Action -- SECTION: Networks, Hubs, Markets -- 9 A Polity Full of Contractors: The Swiss Cantons and Their Business of War (15th to 19th Centuries) -- AndrA© Holenstein and Philippe Rogger -- 10 The Republic of Geneva as a Fiscal-Military Hub, 1685–1709: Finance, Information, and Espionage -- John Condren -- 11 At the Crossroads of Population and Capital: Recruiting in Geneva for the French Service under the Ancien RA@gime -- SA@bastien Dupuis -- 12 Foreign Military Labour in Early Modern Europe -- Peter H. Wilson -- 13 Civilian Trade and War Business in the Early Modern Mediterranean -- The Case of Genoese Military Transporters in the War of Spanish Succession -- Michael Paul Martoccio -- 14 Military Money Men: The Toils of Entanglement and the Business Model of Harley & Drummond, Remittance Contractors -- Tim Neu -- SECTION: Diplomacy and Patronage -- 15 From Private Entrepreneurship to State Monopoly -- Contracting Swiss Soldiers for Dutch Service under Ancien RA@gime Fiscal-Military Practices (1693–1829) -- Michael Depreter -- 16 A Career Before the Career? On the Emergence of the a€˜ Cra@ture ' Peter Stuppa -- Katrin Keller -- 17 The Besenval Family: Constants and Changes in Its Military Entrepreneurial Activities (1650–1800) -- Julien Grand -- Comment: The Sinew of War -- Regula Schmid -- Index.

Sommario/riassunto

"Money, money, and more money." In the eyes of early modern warlords, these were the three essential prerequisites for waging war. The transnational studies presented here describe and explain how belligerent powers did indeed rely on thriving markets where military entrepreneurs provided mercenaries, weapons, money, credit, food, expertise, and other services. In a fresh and comprehensive examination of pre-national military entrepreneurship – its actors, structures and economic logic – this volume shows how readily business relationships for supplying armies in the 17th and 18th centuries crossed territorial and confessional boundaries. By outlining and explicating early modern military entrepreneurial fields of action, this new transnational perspective transcends the limits of national historical approaches to the business of war. Contributors are Astrid Ackermann, John Condren, Jasmina Cornut, Michael Depreter, SA@bastien Dupuis, Marian Fussel, Julien Grand, AndrA© Holenstein, Katrin Keller, Michael Paul Martoccio, Tim Neu, David Parrott, Alexander Querengasser, Philippe Rogger, Guy Rowlands, Benjamin Ryser, Regula Schmid, and Peter H. Wilson.
