1. Record Nr. UNISA996397258403316 T.P **Autore Titolo** A letter from a citizen of Oxford, to a citizen of London [[electronic resource]]: concerning the dissolution of the Parliament Pubbl/distr/stampa [London, : s.n., 1681] Descrizione fisica 1 sheet (2 p.) Soggetti Great Britain Politics and government 1660-1688 Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Caption title. Signed at end: T.P. Place and date of publication suggested by Wing. Reproduction of original in the Huntington Library.

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Sommario/riassunto

Record Nr. UNINA9910963003603321 Autore Davila Arlene M. <1965-> Titolo Latinos, Inc: the marketing and making of a people // Arlene Davila Berkeley,: University of California Press, c2012 Pubbl/distr/stampa **ISBN** 9786613883964 9781283571517 128357151X 9780520953598 0520953592 Edizione [Updated ed.] 1 online resource (331 p.) Descrizione fisica Disciplina 658.8/34/08968073 Hispanic American consumers Soggetti Market segmentation - United States Hispanic Americans - Ethnic identity Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references (p. 259-280) and index. Nota di contenuto Front matter -- Contents -- List of Illustrations -- Acknowledgments -- Foreword -- Preface to the 2012 Edition -- Introduction -- Chapter 1. "Don't Panic, I'm Hispanic": The Trends and Economy of Cultural Flows -- Chapter 2. Knowledges: Facts and Fictions of a People as a Market -- Chapter 3. Images: Producing Culture for the Market --Chapter 4. Screening the Image -- Chapter 5. Language and Culture in the Media Battle Zone -- Chapter 6. The Focus (or Fuck Us) Group: Consumers Talk Back, or Do They? -- Chapter 7. Selling Marginality: The Business of Culture -- Notes -- References -- Index Sommario/riassunto Both Hollywood and corporate America are taking note of the marketing power of the growing Latino population in the United States. And as salsa takes over both the dance floor and the condiment shelf. the influence of Latin culture is gaining momentum in American society as a whole. Yet the increasing visibility of Latinos in mainstream culture has not been accompanied by a similar level of economic parity or political enfranchisement. In this important, original, and entertaining

book, Arlene Dávila provides a critical examination of the Hispanic marketing industry and of its role in the making and marketing of U.S.

Latinos. Dávila finds that Latinos' increased popularity in the marketplace is simultaneously accompanied by their growing exotification and invisibility. She scrutinizes the complex interests that are involved in the public representation of Latinos as a generic and culturally distinct people and questions the homogeneity of the different Latino subnationalities that supposedly comprise the same people and group of consumers. In a fascinating discussion of how populations have become reconfigured as market segments, she shows that the market and marketing discourse become important terrains where Latinos debate their social identities and public standing.