

1.	Record Nr.	UNIORUON00333626
	Autore	MAK, Geert
	Titolo	The Amsterdam dream : korte geschiedenis van de politieke cultuur in de jaren tachtig / Geert Mak
	Pubbl/distr/stampa	Amsterdam, : Baliefonds ; De Populier, 1986
	ISBN	90-661-7034-4
	Descrizione fisica	134 p. ; 21 cm.
	Disciplina	940
	Soggetti	OLANDA - Storia - Sec. 20
	Lingua di pubblicazione	Olandese
	Formato	Materiale a stampa
	Livello bibliografico	Monografia
2.	Record Nr.	UNINA9910962678103321
	Autore	McGoff Chris <1957->
	Titolo	The primes : how any group can solve any problem / / Chris McGoff
	Pubbl/distr/stampa	Hoboken, N.J., : Wiley, c2012
	ISBN	9786613619983 9781118240045 1118240049 9781280590153 1280590157 9781118226803 1118226801
	Edizione	[1st edition]
	Descrizione fisica	1 online resource (274 p.)
	Disciplina	658.4/036
	Soggetti	Group problem solving
	Lingua di pubblicazione	Inglese
	Formato	Materiale a stampa
	Livello bibliografico	Monografia
	Note generali	On cover: "46 universal patterns of high performance."

## Nota di bibliografia

Includes bibliographical references and index.

## Nota di contenuto

The Primes; Contents; Introduction; Part 1 Universal Patterns of Leading in Uncertain Times; Chapter 1 Being Clear on What's Really Important; LEADING; IN- ON; CHANGE versus TRANSFORMATION; Chapter 2 Being Intentional and Going First; INTEGRITY; TRUST the UNIVERSE; DECLARATION; Chapter 3 Enrolling Others; DYNAMIC INCOMPLETENESS; ENNOBLEMENT; POWER; Part 2 Universal Patterns of Powerful Alliances; Chapter 4 Gaining Shared Perspective; BLIND MEN and the ELEPHANT; LEVELS of PERSPECTIVE; S-CURVES; Chapter 5 Establishing Shared Intent; CORE PRIME; PARITY; STAKE; Chapter 6 Taking Coordinated Action  
COHESIONREDPOINT; MUDA; Part 3 Universal Patterns of Outstanding Group Performance; Chapter 7 Making Decisions; LEADERSHIP SPECTRUM; CONSENSUS; OPEN- CLOSE- DECIDE; Chapter 8 Building an Intentional Culture; CULTURE; CONGRUENCE; FEEDBACK as CARING; Chapter 9 Social Contracting and Accountability within the Group; REQUEST; TRUST; BREACH; Chapter 10 Saying and Not Saying; Listening and Not Listening; PERIMETER; FACTS, STORIES, and BELIEFS; GOSSIP; Part 4 Universal Patterns of Group Failure; Chapter 11 Overcoming Resistance; LAGGARDS; FRAGMENTATION; SAME- DIFFERENT  
Chapter 12 Managing Intractable DilemmasBIG HAT- LITTLE HAT; RIGHT versus RIGHT; RESOLUTION PRINCIPLES; Chapter 13 Avoiding Tripping Hazards; CHASE- LOSE; PROCESS- CONTENT; SHAPE SHIFTING; Chapter 14 Refusing to Hide Out; VICTIM- LEADER; COURT- LOCKER ROOM; CONFUSION; Part 5 Universal Patterns of Thriving in Ambiguity; Chapter 15 Avoiding Bright and Shiny Objects and Squirrels; A CLEARING; ISSUES FORWARD; Chapter 16 Taking Great Care of Yourself; COMMITMENT versus ATTACHMENT; BE; Notes; Index of The Primes; About The Author

## Sommario/riassunto

Discover fundamental principles of high-stakes change and organizational transformation The ""primes"" are universal and unavoidable patterns of group behavior that emerge whenever people attempt to transform systems or collaborate to solve complex problems. Every change agent has felt their effect, but few can recognize, anticipate, and manage them. Unacknowledged, the primes can put any leadership agenda at risk. Once mastered, the primes become a force that drives intended outcomes. The Primes is a field manual for anyone ready to step up to serious challenges, predict and m