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Introduction; 2. Literature Review; 2.1 Defining stance; 2.2 Approaches to stance; 3. Method; 3.1 Procedures for data collection; 3.2 Procedures for data analysis
3.3 Participants4. Results; 4.1 Cultural analysis; 4.2 Grammatical analysis; 4.3 Interactional analysis; 5. Discussion; 5.1 Cultural analysis; 5.2 Grammatical analysis; 5.3 Interactional analysis; 5.4 Methodological issues; 6. Conclusion; References; Appendix: Fall 2009 MIT/Brest Forum; Chapter 3 Pragmatic variation in therapeutic discourse; 1. Introduction; 2. Review of literature and theoretical considerations; 2.1 Some theoretical considerations about the therapeutic session; 2.2 Conflict talk and its relevance to this study; 2.3 Mitigation; 2.4 Pragmatic variation (PV)
3. Data and methods3.1 The participants; 3.2 Data; 3.3 Data analysis; 4. Results; 4.1 Qualitative analysis; 4.1.1 Hedges/Bushes; 4.1.2 Parenthetical verbs; 4.1.3 Shields; 4.1.4 Epistemic disclaimers; 4.1.5 Tag questions; 4.1.6 Diminutives; 4.1.7 Proverbs and proverbial sayings: Other mitigating strategies; 4.1.8 Other indirect devices: Guardar las apariencias ('to keep up appearances') (Placencia 1996); 4.2 Results: Quantitative analysis; 5. Discussion; 5.1 Methodological issues; 6. Conclusion; References; Chapter 4. Disagreement and sociolinguistic variables; 1. Introduction
2. English in China3. Theoretical framework; 3.1 Disagreement; 3.2 Sociolinguistic variables and disagreement; 3.3 Sociolinguistic variables and ELFP; 3.4 The context; 4. Method; 5. Results; 6. Discussion; 7. Methodological issues; 8. Pedagogical implications; 9. Conclusions; References; Appendix A; Appendix B; Chapter 5 Variation in the pragmatic use of conventional expressions; 1. Introduction; 1.1 What are conventional expressions?; 2. Framework; 3. Methodology; 3.1 Instrument; 3.2 Participants; 3.3 Analysis; 4. Results
4.1 Variation at the speech act and strategy levels: same context, different speech acts, or pragmatic strategies

Sommario/riassunto

Departing from Schneider and Barron (2008), representing the emerging field of Variational Pragmatics, this volume examines pragmatic variation focusing on methods utilized to collect and analyze data in a variety of first (L1) and second (L2) language contexts. The objectives are to: (1) examine variation in such areas of pragmatics as speech acts, conventional expressions, metapragmatics, stance, frames, mitigation, communicative action, (im)politeness, and implicature; and (2) critically review central methodological concerns relevant for research in pragmatic variation, such as coding, ethical issues, qualitative and quantitative methods, and individual variation. Theoretical frameworks vary from variationist and interactional sociolinguistics, to variational pragmatics. This collection contains eleven chapters by leading scholars, including two state-of-the art chapters on key methodological issues of pragmatic variation study. Given the theoretical perspectives, methodological focus, and analyses, the book will be of interest to those who study pragmatics, discourse analysis, second language acquisition, sociolinguistics, corpus linguistics, and language variation.
