

1. Record Nr.	UNINA9910962075903321
Titolo	Pragmatic variation in first and second language contexts : methodological issues // edited by J. Cesar Felix-Brasdefer, Dale April Koike
Pubbl/distr/stampa	Amsterdam ; ; Philadelphia, : John Benjamins, 2012
ISBN	9786613906724 9781283594271 1283594277 9789027273277 9027273278
Edizione	[1st ed.]
Descrizione fisica	1 online resource (348 p.)
Collana	IMPACT: Studies in Language and Society ; ; 31
Classificazione	ER 940
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Disciplina	417/.7
Soggetti	Language and languages - Variation Linguistic change Pragmatics
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Pragmatic Variation in First and Second Language Contexts; Editorial page; Title page; LCC data; Table of contents; Acknowledgements; Notes on contributors; Introduction; 1. Pragmatic variation: Aims and scope of the volume; 2. Variation in linguistics research; 3. Overview of the chapters in the volume; References; Chapter 1. Pragmatic variation by gender in market service encounters in Mexico; 1. Introduction; 2. Theoretical framework; 2.1 Levels of pragmatic analysis and variation in commercial settings; 2.2 Previous research on service encounters in commercial settings; 3. Method 3.1 The market3.2 Procedures for data collection and analysis; 4. Results; 4.1 Actional level: Making a request for service; 4.2 Interactional level; 4.3 Stylistic level; 5. Discussion; 5.1 Variation at the actional level; 5.2 Variation at the interactional level; 5.3 Variation at the stylistic level; 5.4 Methodological issues; 6. Conclusion; References; Appendix; Chapter 2 Cross-cultural stances in online discussions; 1.

Introduction; 2. Literature Review; 2.1 Defining stance; 2.2 Approaches to stance; 3. Method; 3.1 Procedures for data collection; 3.2 Procedures for data analysis
 3.3 Participants
 4. Results; 4.1 Cultural analysis; 4.2 Grammatical analysis; 4.3 Interactional analysis; 5. Discussion; 5.1 Cultural analysis; 5.2 Grammatical analysis; 5.3 Interactional analysis; 5.4 Methodological issues; 6. Conclusion; References; Appendix: Fall 2009 MIT/Brest Forum; Chapter 3 Pragmatic variation in therapeutic discourse; 1. Introduction; 2. Review of literature and theoretical considerations; 2.1 Some theoretical considerations about the therapeutic session; 2.2 Conflict talk and its relevance to this study; 2.3 Mitigation; 2.4 Pragmatic variation (PV)
 3. Data and methods
 3.1 The participants; 3.2 Data; 3.3 Data analysis;
 4. Results; 4.1 Qualitative analysis; 4.1.1 Hedges/Bushes; 4.1.2 Parenthetical verbs; 4.1.3 Shields; 4.1.4 Epistemic disclaimers; 4.1.5 Tag questions; 4.1.6 Diminutives; 4.1.7 Proverbs and proverbial sayings; 4.1.8 Other mitigating strategies; 4.1.8 Other indirect devices: Guardar las apariencias ('to keep up appearances') (Placencia 1996); 4.2 Results: Quantitative analysis; 5. Discussion; 5.1 Methodological issues; 6. Conclusion; References; Chapter 4. Disagreement and sociolinguistic variables; 1. Introduction
 2. English in China
 3. Theoretical framework; 3.1 Disagreement; 3.2 Sociolinguistic variables and disagreement; 3.3 Sociolinguistic variables and ELFP; 3.4 The context; 4. Method; 5. Results; 6. Discussion; 7. Methodological issues; 8. Pedagogical implications; 9. Conclusions; References; Appendix A; Appendix B; Chapter 5 Variation in the pragmatic use of conventional expressions; 1. Introduction; 1.1 What are conventional expressions?; 2. Framework; 3. Methodology; 3.1 Instrument; 3.2 Participants; 3.3 Analysis; 4. Results
 4.1 Variation at the speech act and strategy levels: same context, different speech acts, or pragmatic strategies

Sommario/riassunto

Departing from Schneider and Barron (2008), representing the emerging field of Variational Pragmatics, this volume examines pragmatic variation focusing on methods utilized to collect and analyze data in a variety of first (L1) and second (L2) language contexts. The objectives are to: (1) examine variation in such areas of pragmatics as speech acts, conventional expressions, metapragmatics, stance, frames, mitigation, communicative action, (im)politeness, and implicature; and (2) critically review central methodological concerns relevant for research in pragmatic variation, such as coding, ethical issues, qualitative and quantitative methods, and individual variation. Theoretical frameworks vary from variationist and interactional sociolinguistics, to variational pragmatics. This collection contains eleven chapters by leading scholars, including two state-of-the art chapters on key methodological issues of pragmatic variation study. Given the theoretical perspectives, methodological focus, and analyses, the book will be of interest to those who study pragmatics, discourse analysis, second language acquisition, sociolinguistics, corpus linguistics, and language variation.