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Autore	Walter Barbara F.
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Nota di bibliografia	Includes bibliographical references (p. [237]-248) and index.
Nota di contenuto	Introduction -- Reputation building and self-determination movements -- An experimental study of reputation building and deterrence (co-authored with Dustin Tingley) -- Government responses to self-determination movements -- Ethnic groups and the decision to seek self-determination -- Indonesia : many ethnic groups, few demands -- The Philippines : few ethnic groups, many demands -- Reputation building and deterrence in civil wars.
Sommario/riassunto	Of all the different types of civil war, disputes over self-determination are the most likely to escalate into war and resist compromise settlement. Reputation and Civil War argues that this low rate of negotiation is the result of reputation building, in which governments

refuse to negotiate with early challengers in order to discourage others from making more costly demands in the future. Jakarta's wars against East Timor and Aceh, for example, were not designed to maintain sovereignty but to signal to Indonesia's other minorities that secession would be costly. Employing data from three different sources - laboratory experiments on undergraduates, statistical analysis of data on self-determination movements, and qualitative analyses of recent history in Indonesia and the Philippines - Barbara F. Walter provides some of the first systematic evidence that reputation strongly influences behavior, particularly between governments and ethnic minorities fighting over territory.
