

1. Record Nr.	UNINA9910961511303321
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Titolo	International trade and developing countries : bargaining and coalitions in the GATT and WTO // Amrita Narlikar
Pubbl/distr/stampa	London ; ; New York, : Routledge, 2003
ISBN	1-134-36704-X 1-134-36705-8 0-203-63831-X 1-280-05767-X 0-203-63394-6
Edizione	[1st ed.]
Descrizione fisica	1 online resource (257 p.)
Collana	RIPE series in global political economy ; ; v. 13
Disciplina	382/.92/091724
Soggetti	International trade Trade blocs - Developing countries Regionalism - Developing countries Strategic alliances (Business) - Developing countries Foreign trade regulation - Developing countries
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Bargaining together : why and how? -- Coalitions in the GATT and the entry of services -- Bloc diplomacy : the informal group and the G-10 -- Alliance diplomacy : the issue-based, crossover coalitions of G-20 and cafe au lait -- Combination diplomacy : issue-based blocs and sub-sectoral crossover coalitions -- Evolved alliances : the cairns group and friends of services group -- Regionalism : a springboard for bargaining? -- Coalitions of the new round : developing countries at Seattle and Doha -- Conclusion.
Sommario/riassunto	A keen analysis of how and why countries bargain together in groups in world affairs, and why such coalitions are crucial to individual developing nations. It also reveals the effects these negotiating blocs are having on world affairs. Successful coalition building has proven to be a difficult and expensive process. Allies are often not obvious and need to be carefully identified. Large numbers do not necessarily entail

a proportionate increase in influence. And the weak have the choice of teaming up against or jumping on the bandwagon with the strong. Even after it has been
