

1. Record Nr.	UNINA9910961433803321
Autore	Brown Douglas <1959->
Titolo	The black book of outsourcing : how to manage the changes, challenges, and opportunities // Douglas Brown and Scott Wilson
Pubbl/distr/stampa	Hoboken, N. J., : John Wiley & Sons, Inc., 2005
ISBN	9786610276905 9780470315613 047031561X 9781280276903 1280276908 9780471728276 0471728276
Edizione	[1st ed.]
Descrizione fisica	1 online resource (xiv, 366 p.) : ill
Altri autori (Persone)	Wilson Scott <1957->
Disciplina	658.4/058
Soggetti	Contracting out
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Formerly CIP.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Preface. Introduction: Outsourcing: Opportunities and Challenges. Part One: How to Plan, Lead, and Manage Outsourcing Initiatives. Chapter 1: Overview of the Outsourcing Process. Chapter 2: Making the Decision to Outsource. Chapter 3: What You Need to Know before You Start. Chapter 4: Assessing Cost, Benefit, and Risk for Your Outsourcing Venture. Chapter 5: Outsourcing Options. Chapter 6: Selecting Your Suppliers and Vendors. Chapter 7: Managing Your Outsourcing Vendors. Chapter 8: Navigating Contracts and Negotiations. Chapter 9: New Career Opportunities in Outsourcing Management. Chapter 10: Finding Top Outsourcers: Vendor Directory. Chapter 11: Avoiding Common Outsourcing Mistakes. Part Two: The Indispensable Guide to Finding an Outsourcing Career. Chapter 12: Strategizing for Success in the New Global Economy. Chapter 13: Learning to Market Yourself in the Global Economy. Chapter 14: Hot Jobs in Outsourcing. Chapter 15: Finding an Offshore, Nearshore, or Bestshore Job. Part Three: The Indispensable Guide for Outsourcing Entrepreneurs. Chapter 16: Starting Down the Entrepreneurial Path to Outsourcing. Chapter 17:

