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| Autore | Williams David K. <1958-> |
| Titolo | The 7 non-negotiables of winning : tying soft traits into hard results / / David K. Williams |
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| ISBN | 9781118739204 1118739205 9781118739402 111873940X |
| Edizione | [1st edition] |
| Descrizione fisica | 1 online resource (206 p.) |
| Disciplina | 302 |
| Soggetti | Interpersonal relations Respect Success Employee motivation |
| Lingua di pubblicazione | Inglese |
| Formato | Materiale a stampa |
| Livello bibliografico | Monografia |
| Note generali | Includes index. |
| Nota di contenuto | Foreword -- Preface -- Acknowledgements -- Introduction -- Laying the foundation for success (personal development) -- Rhythm of business in the bowl -- The far side of complexity : the single greatest secret of leadership -- Creating the framework (interpersonal development) -- The organizational ecosystem -- Your interpersonal ecosystem -- The value of employee ownership -- Creating long term trust : full disclosure of financials and daily KPI metrics -- The finished work (holding environments, teams, company, family, community) -- Overview of the 7 non-negotiables and their attributes -- Non-negotiable retrospectives (the bricks that hold the house together) -- Examining respect, belief, trust, loyalty, commitment, courage, and gratitude -- Supplemental exercises : experiencing the 7 non-negotiables -- Building the structure for your winning season -- Learning from too much success too fast -- Remain hungry for new experiences and opportunities to learn -- Entrepreneur : missionary or mercenary -- Putting the non-negotiables to work for you -- Conclusion -- Where do we grow from here? -- Lessons earned -- |

Promises fulfilled -- Respect -- Belief -- Trust -- Loyalty --
Conclusion -- About the author.

Sommario/riassunto

How to spot employees' true game-changing character traits for creating a winning culture Contrary to most conventional management wisdom, The 7 Non-Negotiables of Winning looks beyond employee skills and background and to identify the true game-changing character traits for creating a winning culture. Based on the author's methodology for what abilities drive decisions and actions within his own company, The 7 Non-Negotiables of Winning details how respect, belief, loyalty, commitment, trust, courage, and gratitude play an integral part to multiple key business o