1.	Record Nr.	UNINA9910467926003321
	Autore	Coverdill James E.
	Titolo	High tech and high touch : headhunting, technology, and economic transformation / / James E. Coverdill and William Finlay
	Pubbl/distr/stampa	Ithaca, New York ; ; London, [England] : , : Cornell University Press, , 2017 ©2017
	ISBN	1-5017-1400-7 1-5017-1399-X
	Descrizione fisica	1 online resource (x, 191 pages)
	Disciplina	658.31110973
	Soggetti	Employees - Recruiting - United States Executives - Recruiting - United States Information technology - Economic aspects - United States Social media - Economic aspects - United States Electronic books.
	Lingua di pubblicazione	Inglese
	Formato	Materiale a stampa
	Livello bibliografico	Monografia
	Note generali	Previously issued in print: 2017.
	Nota di bibliografia	Includes bibliographical references and index.
	Nota di contenuto	Frontmatter -- Contents -- Acknowledgments -- Introduction: Headhunting in an Era of Digital and Economic Transformation -- 1 Getting Clients and Job Orders -- 2 Qualifying Clients and Job Orders -- Seeking Information, Assessing Risk, and Allocating Effort -- 4 Evolution or Revolution? -- 5 Booms, Busts, and Changing Labor Markets -- 6 Being a Headhunter -- Conclusion: What We Can Learn from Headhunters -- References -- Index
	Sommario/riassunto	In High Tech and High Touch, James E. Coverdill and William Finlay invite readers into the dynamic world of headhunters, personnel professionals who acquire talent for businesses and other organizations on a contingent-fee basis. In a high-tech world where social media platforms have simplified direct contact between employers and job seekers, Coverdill and Finlay acknowledge, it is relatively easy to find large numbers of apparently qualified candidates. However, the authors demonstrate that headhunters serve a valuable purpose in bringing high-touch search into the labor market: they help

parties on both sides of the transaction to define their needs and articulate what they have to offer. As well as providing valuable information for sociologists and economists, High Tech and High Touch demonstrates how headhunters approach practical issues such as identifying and attracting candidates; how they solicit, secure, and evaluate search assignments from client companies; and how they strive to broker interactions between candidates and clients to maximize the likelihood that the right people land in the right jobs.

2.	Record Nr.	UNINA9910959898603321
	Autore	White G. J (Graeme J.)
	Titolo	The medieval English landscape, 1000-1540 / / J. Graeme J. White
	Pubbl/distr/stampa	London ; ; New Delhi ; ; New York : , : Bloomsbury, , 2012
	ISBN	9781472599247
		1472599241
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	Edizione	[1st ed.]
	Descrizione fisica	1 online resource (294 p.)
	Disciplina	942.03
	Soggetti	Agriculture
		Landscapes - England
		Landscapes - Great Britain
		Manners and customs
		England
		Great Britain
	Lingua di pubblicazione	Inglese
	Formato	Materiale a stampa
	Livello bibliografico	Monografia
	Note generali	Description based upon print version of record.
	Nota di bibliografia	Includes bibliographical references and index.
	Nota di contenuto	Notes on Measurements and other Conventions -- Abbreviations -- 1. Continuity and Change in the Medieval English Landscape -- 2. The Landscape of Farming and Hunting -- 3. The Landscape of Rural

Settlement -- 4. The Landscape of Towns and Trade -- 5. The Landscape of Religion -- 6. The Landscape of Fortification -- 7. The End of the Medieval English Landscape? -- Bibliography -- Index.

Sommario/riassunto

"The landscape of medieval England was the product of a multitude of hands. While the power to shape the landscape inevitably lay with the Crown, the nobility and the religious houses, this study also highlights the contribution of the peasantry in the layout of rural settlements and ridge-and-furrow field works, and the funding of parish churches by ordinary townsfolk. The importance of population trends is emphasised as a major factor in shaping the medieval landscape: the rising curve of the eleventh to thirteenth centuries imposing growing pressures on resources, and the devastating impact of the Black Death leading to radical decline in the fourteenth century. Opening with a broad-ranging analysis of political and economic trends in medieval England, the book progresses thematically to assess the impact of farming, rural settlement, towns, the Church, and fortification using many original case studies. The concluding chapter charts the end of the medieval landscape with the dissolution of the monasteries, the replacement of castles by country houses, the ongoing enclosure of fields, and the growth of towns."--Bloomsbury Publishing.