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| Autore                  | Johnson Dominic D. P. <1974->                                                                                                                                                                                                                                                                                           |
| Titolo                  | Failing to win : perceptions of victory and defeat in international politics<br>// Dominic D.P. Johnson, Dominic Tierney                                                                                                                                                                                                |
| Pubbl/distr/stampa      | Cambridge, Mass., : Harvard University Press, 2006                                                                                                                                                                                                                                                                      |
| ISBN                    | 9780674039179<br>0674039173                                                                                                                                                                                                                                                                                             |
| Descrizione fisica      | 1 online resource (358 p.)                                                                                                                                                                                                                                                                                              |
| Altri autori (Persone)  | TierneyDominic <1977->                                                                                                                                                                                                                                                                                                  |
| Disciplina              | 303.6/6                                                                                                                                                                                                                                                                                                                 |
| Soggetti                | War - Public opinion<br>War - Psychological aspects<br>International relations - Public opinion<br>International relations - Psychological aspects<br>World politics                                                                                                                                                    |
| Lingua di pubblicazione | Inglese                                                                                                                                                                                                                                                                                                                 |
| Formato                 | Materiale a stampa                                                                                                                                                                                                                                                                                                      |
| Livello bibliografico   | Monografia                                                                                                                                                                                                                                                                                                              |
| Note generali           | Bibliographic Level Mode of Issuance: Monograph                                                                                                                                                                                                                                                                         |
| Nota di bibliografia    | Includes bibliographical references (p. 301-331) and index.                                                                                                                                                                                                                                                             |
| Nota di contenuto       | Frontmatter -- Contents -- 1. Introduction -- 2. Score-keeping -- 3. Match-fixing -- 4. Sources of Variation -- 5. The Cuban Missile Crisis -- 6. The Tet Offensive -- 7. The Yom Kippur War -- 8. The U.S. Intervention in Somalia -- 9. America at War -- 10. Conclusion -- Notes -- Acknowledgments -- Index         |
| Sommario/riassunto      | How do people decide which country came out ahead in a war or a crisis? In Failing to Win, Dominic Johnson and Dominic Tierney dissect the psychological factors that predispose leaders, media, and the public to perceive outcomes as victories or defeats--often creating wide gaps between perceptions and reality. |