Record Nr. UNINA9910954864903321 Advances in business and management forecasting. Vol. 10 / / edited **Titolo** by Kenneth D. Lawrence, Ronald K. Klimberg Pubbl/distr/stampa United Kingdom:,: Emerald,, 2014 **ISBN** 1-78441-208-2 Edizione [First edition.] Descrizione fisica 1 online resource (188 p.) Collana Advances in business and management forecasting, , 1477-4070 Altri autori (Persone) LawrenceKenneth D KlimbergRonald K Disciplina 658.40355 Soggetti Business & Economics - Management Science Business & Economics - Decision-Making & Problem Solving Management decision making Management & management techniques Business & management **Business forecasting** Industrial management - Forecasting Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Bibliographic Level Mode of Issuance: Monograph Note generali Nota di bibliografia Includes bibliographical references. Nota di contenuto Components of a decomposition forecast of stock prices with Excel / Christopher M. Keller -- Forecasting the net asset value of PRWCX / Kenneth D. Lawrence, Gary K. Kleinman, Sheila M. Lawrence -- Using prediction intervals to improve information quality of bankruptcy prediction models / Marco Lam, Brad S. Trinkle -- Comparison of technological performance between digital single-lens reflex cameras and mirrorless cameras / Byung Sung Yoon, Timothy R. Anderson --

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Sommario/riassunto

The objective of this research annual is to present state-of-the-art studies in the application of forecasting methodologies to such areas as sales, marketing and strategic decision making. It is the hope and direction of this research annual to become an applications and practitioner oriented publication. Topics will include sales and marketing, forecasting, new product forecasting, judgementally based forecasting, the application of surveys to forecasting, forecasting for strategic business decisions, improvements in forecasting accuracy, and sales response models.