1.	Record Nr.	UNINA9910954839503321
	Autore	Farquharson Edward <1962->
	Titolo	How to engage with the private sector in public-private partnerships in emerging markets / / Edward Farquharson, Clemencia Torres de Mastle, and E.R. Yescombe ; with Javier Encinas
	Pubbl/distr/stampa	Washington, DC : , : World Bank ; , : Public-Private Infrastructure Advisory Facility, , [2011] copyright 2011
	ISBN	9786613278852 9781283278850 1283278855 9780821385524 0821385526
	Edizione	[1st ed.]
	Descrizione fisica	xvi, 179 pages : illustrations ; ; 23 cm
	Altri autori (Persone)	Torres de MastleClemencia <1962-> YescombeE. R
	Disciplina	352.2/9
	Soggetti	Public-private sector cooperation Infrastructure (Economics) - Finance Public works - Finance
	Lingua di pubblicazione	Inglese
	Formato	Materiale a stampa
	Livello bibliografico	Monografia
	Note generali	Description based upon print version of record.
	Nota di bibliografia	Includes bibliographical references and index.
	Nota di contenuto	Cover; Half Title Page; Title Page; Copyright; Contents; Acknowledgments; About The Authors; Abbreviations; 1: Introduction; 2: Defining Public-Private Partnerships; 3: Setting The Framework; 4: Selecting Projects; 5: Financing Ppp Projects; 6: Preparing Projects For Market; 7: Project Advisers; 8: Managing The Initial Interface With The Private Sector; 9: Managing Procurement; 10: After Signing; 11: Conclusion; Appendixes; References; Index; Back cover
	Sommario/riassunto	There is increasing interest in the use of public-private partnerships in emerging markets. But what does this actually require governments to do if they are to establish successful long term partnerships with private partners and ensure that public partner has the right information, on the right projects, for the right partners at the right time.? This book takes the reader through the steps in the life of a PPP

to provide a realistic overview of what is required successfully to engage and manage such a partnership from the early stages. Drawing on experience from both mature and developing P