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Autore	Geddes Michael
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Nota di contenuto	1. Context and the nature of public private partnerships -- 2. Partnership development process and identification of a champion -- 3. Partnership development strategy : characteristics of possible partners -- 4. Partnership development strategy : organizational structure -- 5. Partnership development strategy : governance, resources and staffing -- 6. Managing a partnership's business -- 7. Accountability and keeping in touch -- 8. Setting targets and measuring success -- 9. Characteristics of successful partnerships.
Sommario/riassunto	Public Private Partnerships are no longer new. They are now a well-established vehicle for delivering large capital projects or managing services. Many organizations are now working with 'multi sector partnerships' across a huge range of sectors involving multiple partners. The increasing complexity of these partnerships, of the risks associated with them and the outcomes required of them, demand a new level of skill from those establishing and building the partnership. Michael Geddes' Making Public Private Partnerships Work offers a highly pragmatic guide to the processes behind multi sector partnerships including the skills of championing and managing the partnership internally, the organizational structure that underpins most successful

partnerships, how to resource and staff the partnership, assuring accountability and good governance, and how to manage and communicate the performance of any partnership. He uses case study examples drawn from a whole range of partnerships to compare different practical approaches to each part of the process; against which you may benchmark your own approach and identify best-practice to follow. Making any medium- or long-term partnership work is a challenge for any organization. The different partners bring different skills, expectations and needs to the partnership. Managed well, the diversity of the partners adds to the success of the relationship and the outcome of the partnership, but this is a process that requires careful planning, management and review, all of which is explained in Making Public Private Partnerships Work.

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