1. Record Nr. UNINA9910219971403321 **Autore** Crane Keith **Titolo** Costs of selected policies to address air pollution in China / / KeithCrane, Zhimin Mao Pubbl/distr/stampa Santa Monica, California:,: RAND Corporation,, 2015 **ISBN** 0-8330-8933-1 Descrizione fisica 1 online resource (40 pages) Disciplina 339.31095125 Soggetti Air quality management - Government policy - China Air quality management - Government policy - China - Costs Air - Pollution - Government policy - China Lingua di pubblicazione Inglese **Formato** Materiale a stampa

Monografia

Livello bibliografico

2. Record Nr. UNINA9910954292703321 Autore Broad Eli Titolo The art of being unreasonable: lessons in unconventional thinking // Eli Broad, with Swati Pandey; [foreword by Michael Bloomberg] Hoboken, NJ,: John Wiley & Sons, c2012 Pubbl/distr/stampa **ISBN** 9786613622549 9781118239971 1118239970 9781280592713 1280592710 9781118226971 1118226976 Edizione [1st edition] Descrizione fisica 1 online resource (226 p.) Altri autori (Persone) PandevSwati BloombergMichael Disciplina 332.6 658 Soggetti Businessmen - United States Philanthropists - United States Success in business Entrepreneurship Investments Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Includes index. The Art of Being Unreasonable: Lessons in Unconventional Thinking: Nota di contenuto Contents: Foreword: Acknowledgments: 1: The Art of Being Unreasonable; Being Unreasonably Unreasonable; Discovering the Art of Unreason; 2: Why Not? The Powerful Question; ""Why Not?"" as the First Step to Success; Nothing Sets Me off More Than Being Told I Can't Do Something; ""Why Not?"" Should Be Something You Ask Every Day; 3: Forget Conventional Wisdom; Conventional Wisdom Strangles

Point, Not a Conclusion; Nothing Lasts Forever

Innovation; Innovation Is a Permanent Revolution; Success Is a Starting

Look Outside Your Personal and Professional Comfort Zone4: Do Your

Homework No Matter How Much Time It Takes; Don't Waste Time on Shortcuts-They're Usually Dead Ends; Pay Attention to History; Is Core Competency Just Another Term for Complacency?; Once You've Done Your Homework, Put in the Long Effort-It Will Pay off in Unexpected Ways; Big Ideas Don't Happen in a Moment; You Can't Do it All Yourself, So Ask Questions and Delegate; 5: The Value of Being Second; Follow the Smart First Movers; Markets Evolve and First Movers Sometimes Can't, or Won't, Keep Up

First Mover's Always Leave Some Room-You Just Need to Find ItStudy a First Mover's Failure for Clues to Success; Whether You're the First Mover, The Second, or the Last-Just Keep Moving; 6: How to Work 24/7 and Still Get 8 Hours of Sleep; Work Doesn't Have to Be Your Life, But Your Life Is Your Work; Know What You Have to Do, Which is Less Than You Think; Not Everyone Needs 8 Hours; Setting Priorities Means Being Disciplined, but Not Rigid; If You Can't Delegate, It's Not Them, It's You; Try Saying ""Let's Move On""-Even to Me; 7: Bright and Young Is a Winning Combination

Sometimes You Are What You WearInterviews Don't Have to Be Tricky; Qualifications Are Almost Everything; How to Keep 'Em Once You Hire 'Em; Youth Can Be a Risky Bet; Older People Can Be Young Too; 8: Risk; Clinging to Safety Is More Irrational Than Taking Risk; Asking the Key Questions; Risk Can Be Contagious-Don't Catch the Deadly Kind; Never Bet the Farm-Or Even Half the Farm; 9: How to Get Results; Make Sound Promises and Offer Something in Return; Perfect Your Pitch, and Make It Big; 10: Leverage; Some Straight Talk About the Mother of All Loans-Your Mortgage

Spread the Wealth-How to Leverage Doing GoodExtend the Power of Your Dollar-Find Money That Costs Less Than Yours; Leveraging People and Effort Works Just as Well as Leveraging Money; 11: Marketing; Know Your Customers and What Moves Them; Focus on Value Because Your Customers Will; Market Like a Major Player, but Don't Spend Like One; Make What You're Selling Matter-From the Name and Slogan on Down; Selling a Cause Requires More Than Conviction; 12: Investing; Don't Fear Risk, but Don't Take One if You Don't Have to; Focus on Picking an Advisor, Not Stocks; Diversify or Die Volatility Happens

## Sommario/riassunto

Unorthodox success principles from a billionaire entrepreneur and philanthropist Eli Broad's embrace of ""unreasonable thinking"" has helped him build two Fortune 500 companies, amass personal billions, and use his wealth to create a new approach to philanthropy. He has helped to fund scientific research institutes, K-12 education reform, and some of the world's greatest contemporary art museums. By contrast, ""reasonable"" people come up with all the reasons something new and different can't be done, because, after all, no one else has done it that way. This book shares the ""unreaso