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Nota di contenuto	Preface -- List of Tables -- List of Figures -- 1. Introduction: Research Topics and Analytical Framework -- Part 1: Structure of Interlocking Directorates of Banks.-2. Interlocking Directorates of Bank's Supervisory Board and Managing Board Members in Other Enterprises in the Period of Establishment of the Monopolistic Capitalism -- 3. Interlocking Directorates of Bank's Supervisory Board and Managing Board Members in Other Enterprises during the Inflation Period after World War -- 4. Interlocking Directorates of Bank's Supervisory Board and Managing Board Members in Other Enterprises during National Socialism -- 5 Interlocking Directorates of Bank's Supervisory Board and Managing Board Members in Other Enterprises in the Postwar Period before the Enactment of the 1965 Corporations Law -- 6. Interlocking Directorates of Bank's Supervisory Board and Managing Board Members in Other Enterprises in the Postwar Period after the Enactment of the 1965 Corporations Law -- 7. Interlocking Directorates

of Bank's Supervisory Board and Managing Board Members in Other Enterprises in the Latter Half of the 2010s -- Part 2: Personnel Networks between Enterprises through Interlocking Directorates -- 8. Bank's Personnel Networks through Interlocking Directorates of members of the Supervisory Board on such Top Management Organs of Other Enterprises before World War : Analysis of the Period of National Socialism -- 9. Bank's Personnel Networks through Interlocking Directorates of the members of the Supervisory Board on such Top Management Organs of Other Enterprises after World War : Analysis of Period after the Enactment of the 1965 Corporations Law -- 10. Bank's Personnel Networks through Interlocking Directorates of the members of the Supervisory Board on such Top Management Organs of Other Enterprises in the Latter Half of the 2010s: Cases of Deutsche Bank and Commerzbank -- Part 3: Functions of Interlocking Directorates between Enterprises -- 11. Functions of Interlocking Directorate before World War II: Roles of Direct Interlocking Directorate in Personnel Issues of Managing Board Members of Industrial Enterprises and Supervisory Board Members of Banks -- 12. Functions of Interlocking Directorate after World War : Roles of Direct Interlocking Directorate in Personnel Issues of Top Management Organs and Coordination between Enterprises -- Part 4: Structures and Functions of Personnel Connection among Enterprises through Advisory Council System of Bank -- 13. Personnel Connection among Enterprises through Advisory Council System of Bank before World War -- 14. Activities of Banks' Advisory Councils and Roles of Personnel Connections Based on Such Organizations before World War II -- 15. Personnel Connection among Enterprises through Advisory Council System of Bank after World War -- 16. Activities of Banks' Advisory Councils and Roles of Personnel Connections Based on Such Organizations after World War -- 17. Conclusion: Historical Changes in Personnel Connections and Industry--Bank Relationships in Germany -- Archival sources.-Index.

Sommario/riassunto

The objective of this book is to elucidate the characteristics and significance of the relationships between industry and banks in Germany. This is the first book to undertake a historical and comprehensive examination of the personnel connections established through the interlocking directorates and the bank's advisory council system, using cases of Deutsche Bank, Dresdner Bank, and Commerzbank. This book addresses the mandates of the chairman and vice chairman and the distribution of industrial sectors to which companies belong. It also considers the personnel relations that are built and maintained. The book considers both direct and indirect interlocking directorates comprising the members of top management organs, namely the supervisory board and board of directors. It also examines the personnel networks therein, including those of second- and third-party enterprises, by applying social network analysis. In addition, the book examines the conditions for members of central and regional advisory councils and their top management positions. Furthermore, the functions supported by inter-firm personnel relationships via interlocking directorates and banks' advisory council systems are examined in terms of information symmetry and conflict resolution, and coordination of the interests among enterprises. This book explores the interlocking directorate processes from bank to industry and vice versa, wherein the common recognition of a management issue is promoted through the information flow and media based on personnel connections. The book explains the system by which various conflicting interests among enterprises are resolved through discussion rather than market competition. It also elucidates the industry-bank relationships and their changes in the history of the

development of German capitalism and enterprises. Thus, it provides a combined analysis of the structure and function of the personnel connections of large German banks.
