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Note generali	"A Joint Publication of the Center for Chemical Process Safety of the American Institute of Chemical Engineers and John Wiley & Sons, Inc."
Nota di bibliografia	Includes bibliographical references (pages 309-311) and index.
Nota di contenuto	GUIDELINES FOR PROCESS SAFETY ACQUISITION EVALUATION AND POST MERGER INTEGRATION; CONTENTS; Executive Summary; Why this Guideline?; Chapter 1 - An Overview of Process Safety; Chapter 2 - The Merger and Acquisition Process; Chapter 3 - Screening Potential Candidates; Chapter 4 - The Due Diligence Phase; Chapter 5 - Developing the Integration Plan; Chapter 6 - Implementing the Integration Plan; Chapter 7 - M&A In The Future; The Appendices; 1 An Overview of Process Safety; 1.0 Courtney's story - continued; 1.1 Why this Guideline?; 1.2 Understanding the basics

1.3 Hazard versus Risk - Is there a Difference? 1.4 Good Injury Rate Does Not Equal Good Process Safety Performance; 1.5 Understand the Hazards of Chemicals Handled on Site; 1.6 Don't forget about the Dust Explosion Hazard; 1.7 Unique Considerations at Facilities that Handle HHCs; 1.8 Resources for Process Safety; 2 The Merger and Acquisition Process; 2.0 Courtney's story - continued; 2.1 Changing World of Corporate Profiles; 2.2 Overview of the M&A Process; 2.3 Scalability (big/small; single site verse multiple site deals); 2.4 Key Terms and Concepts; 2.5 Process Safety in the M&A process

2.6 Financial Strategists can have high impact on process safety systems 3 Screening Potential Candidates; 3.0 Courtney's story - continued; 3.1 Using Public Domain Information for Screening; 3.2 Using a Checklist to Identify Potential Process Safety Issues; 4 The Due Diligence Phase; 4.0 Courtney's story - continued; 4.1 Introduction; 4.2 The Divestment Due Diligence; 4.2.1 The Checklist; 4.2.2 The Internet and Intranet Searches; 4.2.3 Pre-site Visit Review; 4.2.4 The Due Diligence Site Visit and Document Review; 4.2.5 Vendor Due Diligence Report; 4.2.6 Valuation; 4.2.7 Data Room

4.2.8 Question and Answer Management 4.2.9 Reverse Due Diligence; 4.3 The Acquisition; 4.3.1 The Internet Search and Initial Data Gathering; 4.3.2 Vendor Due Diligence Report; 4.3.3 Data Room; 4.3.4 Due Diligence Valuation for Bid; 4.3.5 Pre-site Review; 4.3.6 The Site Visit and Document Review; 4.3.7 Due Diligence Report and Valuation; 4.4 Did the Deal Close?; 5 Developing The Integration Plan; 5.0 Courtney's story - continued; 5.1 Developing the Integration Plan and Process; 5.1.1 Step 1 - Establishing the Boundaries for the Integration Process (i.e. Establishing the Integration Strategy)

5.1.2 Step 2 - Establishing the Expectations for the Process Safety Program 5.1.3 Step 3 - The Process Safety Integration Team; 5.1.4 Step 4 - Assessing the Gap between the Current Approach and Expectations; 5.1.5 Step 5 - Developing the Action Plan; 6 Implementing the Integration Plan; 6.0 Courtney's story - continued; 6.1 A Generic Change Model; 6.2 The Integration Path Forward; 6.2.1 Step 1 - Get the 'hearts' of the newly acquired business leads to accept the Vision and Strategy for the integration process; 6.2.2 Step 2 - Appointing and chartering Integration Implementation Teams

6.3 An Alternate Bottom-Up Approach to Integration

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#### Sommario/riassunto

It is crucial for process safety professionals to be aware of best practices for post merger integration at any level. A compilation of industry best practices from both technical and financial perspectives, this book provides a single reference that addresses acquisitions and merger integration issues related to process safety. Presently, there are limited references on how to handle acquisitions in several different CCPS publications and almost no coverage of the post-merger integration issue, so this reference fills a notable gap in the coverage.

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