Record Nr. UNINA9910877460103321 Autore Anderson Dave <1961-> **Titolo** TKO hiring!: ten knockout strategies for recruiting, interviewing, and hiring great people / / Dave Anderson Hoboken, N.J., : John Wiley & Sons, c2008 Pubbl/distr/stampa **ISBN** 1-118-76138-3 1-281-23722-1 9786611237226 1-118-25596-8 0-470-18747-6 Descrizione fisica 1 online resource (145 p.) Disciplina 658.3/11 Soggetti **Employees - Recruiting Employment interviewing** Employee selection Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references (p. 119) and index. Nota di contenuto Round one: Understand the cost of hiring recklessly -- Round two: Become a proactive recruiter -- Round three: Create a potent interview structure -- Round four : Ask tough interview questions -- Round five : Effectively check references -- Round six: How to use predictive testing hiring profiles -- Round seven: How to get new hires off to a great start -- Round eight: How to retain eagles once you find them --Round nine: Differentiate your employees for development and retention -- Round ten: Knockout summary for follow-through. Practical business guides that pull no punchesDave Anderson's TKO Sommario/riassunto series presents no-nonsense, down-in-the-trenches management strategies that work in the real world of business. Each of the three informative books in this series offers easy-to-follow, step-by-step guidance on developing the specific skills great managers needsThese quick and to-the-point guides feature detailed techniques and effective strategies presented in user-friendly chapters that are packed with checklists, examples, and practical resources. In each book, readers will

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